

# Tokyo Forum

## 2025 Agenda

*Wednesday 4 June 2025*

08:30 – 09:00

**Registration and networking**

09:00 – 09:30

**Keynote presentation**

09:30 – 10:20

**Keynote panel: Infrastructure investing in a volatile world: balancing opportunities and geopolitical risks**

- In an increasingly unstable geopolitical landscape, how will infrastructure as an asset class fare compared to other private markets in 2025?
- Will ongoing geopolitical risks and volatility have tangible impacts on the renewables sector and its appeal as a subsector?
- Amid increasing concerns about over-paying for assets, how do GPs ensure they source the best deals?

10:20 – 10:50

**Networking break**

10:50 – 11:40

**Panel: Renewables Platforms as an Investment Strategy**

- Europe vs US vs APAC – which global jurisdictions are proving the most attractive?
- How can investing in renewables platforms mitigate risk, diversify portfolios, and enhance scalability?
- Distributed energy vs. large-scale renewables: understanding the benefits and limitations of distributed energy systems versus large-scale renewable projects

11:40 – 12:00

**Presentation**

12:00 – 13:10

**Lunch and networking**

Stream A	Stream B
<p data-bbox="204 237 405 266">13:10 – 14:00</p> <p data-bbox="204 271 579 338"><b>Panel: The rise of digital infrastructure and AI</b></p> <ul data-bbox="204 342 782 813" style="list-style-type: none"> <li>• How can digital infrastructure investments be optimized to support the real-time data needs of AI, including advancements in data centers, high-speed networks, and edge computing?</li> <li>• What are the key investment opportunities for institutional investors in AI-driven infrastructure, such as smart cities, 5G networks, and energy management systems?</li> <li>• What strategies can investors use to balance regulatory, technological, and cybersecurity risks while maximizing returns in this rapidly evolving sector?</li> </ul> <p data-bbox="204 840 775 896"><b>Moderated by:</b> Will Fee, Researcher/Journalist, <b>Yuri Group</b></p>	<p data-bbox="809 237 1010 266">13:10 – 14:00</p> <p data-bbox="809 271 1374 376"><b>Panel: Unlocking Value: the evolving landscape of infrastructure secondaries investment</b></p> <ul data-bbox="809 380 1377 745" style="list-style-type: none"> <li>• How does investing in secondaries compare to primary infrastructure investments in terms of returns?</li> <li>• How is the nature of deals in the secondary infrastructure market evolving?</li> <li>• How are investors navigating liquidity, portfolio diversification, and the growing demand for secondary market transactions in private infrastructure deals?</li> </ul>
<p data-bbox="204 922 405 952">14:00 – 14:50</p> <p data-bbox="204 956 611 1023"><b>Panel: Spotlight on the US infrastructure market</b></p> <ul data-bbox="204 1028 782 1364" style="list-style-type: none"> <li>• In what sectors are decarbonization efforts increasing investment opportunities?</li> <li>• How will the new U.S. administration impact the investment climate, and what regulatory changes should investors be aware of?</li> <li>• Does the second Trump administration make renewables investment in the US harder?</li> </ul>	<p data-bbox="809 922 1010 952">14:00 – 14:50</p> <p data-bbox="809 956 1313 1023"><b>Panel: Investing in infrastructure debt: a sector for all cycles</b></p> <ul data-bbox="809 1028 1374 1364" style="list-style-type: none"> <li>• How does infrastructure debt offer resilience across economic cycles, and what characteristics make it an attractive option in the current period of geopolitical uncertainty?</li> <li>• Understanding the case for sub-investment grade strategies</li> <li>• Does appetite for infrastructure debt remain strong in a falling interest rate environment?</li> </ul>
<p data-bbox="204 1408 405 1438">14:50 – 15:30</p> <p data-bbox="204 1442 770 1509"><b>Panel: Driving sustainable strategies in infrastructure investing</b></p> <ul data-bbox="204 1514 762 1917" style="list-style-type: none"> <li>• Aligning sustainability with profitability, how can infrastructure investors balance the need for fair pricing with ambitious net zero goals?</li> <li>• How should infrastructure funds address physical and transition risks in their portfolios while seizing opportunities in renewables?</li> <li>• What's the most effective way for infrastructure investors to engage with portfolio companies' sustainability projects?</li> </ul> <p data-bbox="204 1944 695 2000"><b>Moderated by:</b> Philip Kent, CEO, <b>Gravis</b> Monica Bae, Director, <b>AIGCC</b></p>	<p data-bbox="809 1408 1010 1438">14:50 – 15:30</p> <p data-bbox="809 1442 1377 1509"><b>Panel: Investing in global vs regional infrastructure funds</b></p> <ul data-bbox="809 1514 1385 1883" style="list-style-type: none"> <li>• How do global infrastructure funds compare to regional ones in terms of diversification and risk management?</li> <li>• What are the potential return differences between investing in global versus regional infrastructure funds?</li> <li>• In what ways do regional funds offer unique opportunities for infrastructure investment that may be less accessible to global funds? Eg. accessing Asian investment opportunities.</li> </ul> <p data-bbox="809 1910 1374 1966"><b>Serkan Bahceci</b>, Partner &amp; Head of Research, <b>Arjun Infrastructure Partners</b></p>

15:30 – 16:00

**Networking break**

16:00 – 16:30

**Presentation**

16:30 – 17:30

**Panel: The maturation of Japanese LPs' investment strategies**

- As Japanese investment has grown, are we seeing greater sophistication in their investment strategies? Are closed-end funds gaining traction compared to the historically popular open-end funds?
- Are more Japanese LPs investing directly without gatekeepers, and will the role of gatekeepers remain central moving forward?
- How do Japanese investors view current geopolitical risks when making allocations?

Kenichiro Matsunaga, Director, Infrastructure Investment, **Japan Post Bank**

Tadasu Matsuo, Head of Alternatives, **JST**

Yasuaki Tojo, Vice President, **Development Bank of Japan**

Junichi Yonezawa, Head of Alternative Investments, **Norinchukin Zenkyoren Asset Management**

**Moderated by:** Takako Koizumi, Chief Investment Officer, Investment Management, **Mitsui & Co. Alternative Investments**

17:30

**Cocktail Reception**

*Thursday 5 June 2025*

08:30 – 08:50

**Infrastructure Investor membership breakfast briefing**

09:00 – 09:30

**Registration and networking**

09:30 – 09:55

**Keynote presentation**

09:55 – 10:40

**Panel: Understanding the role of the strategic investor in the infrastructure market**

- How are strategic investors approaching investments in datacentres and renewables?
- What lessons have strategic investors learned from past investments in Japan's infrastructure, and how have these experiences shaped their current strategies?
- What roles do partnerships and collaborations play in the investment strategies of strategic investors within Japan's infrastructure sector and beyond?

**Moderated by:** Yasuhiko Hama, Managing Director, **Crosspoint Advisors**

10:40 – 11:10

**Networking break**

11:10 – 12:00

**Panel: The continuing evolution of the Japanese infrastructure market**

- What are the primary drivers behind the increasing demand for corporate PPAs in Japan, and how is this impacting the renewable energy market?
- Evaluating the outcomes of the second-round battery auction: does it bode well for future growth?
- How will government mandates shape the financial outlook for battery and energy storage companies in Japan?

Oliver Senter, **Shizen Energy**

**Moderated by:** Dan Shulman, Principal, **Shulman Advisory**

12:00 – 12:50

**Panel: Harnessing investment opportunities in the mid-market sector**

- Why does the mid-market provide more favorable exit dynamics and faster capital velocity compared to large-cap investments?
- Mid-market specialists vs. multi-strategy platforms – which investment strategies are the most compelling?
- Is there a risk that generalists in the mid-market could get squeezed out?

Achal Bhawania, CIO, **Equitix**

12:50 – 13:50

**Lunch and networking**

13:50 – 14:00

**Close of conference**

14:00

**Women in Real Assets networking function (Collocated with PERE Tokyo Forum)**