

Women in Private Markets Summit

4 - 5 December 2024 | 133 Houndsditch, London

The world's leading investment event for women in alternatives

Day Zero:

3 December

18:30-20:30

Icebreaker Cocktail Reception hosted by

CLEARY GOTTLIEB

Join us for an evening of networking at pre-event cocktail reception. This gathering offers a relaxed atmosphere for attendees to meet, mingle, and forge connections before the conference begins. Enjoy delightful refreshments and engaging conversations, setting the stage for meaningful relationships throughout the summit.

Day One:

4 December

08:00-09:00

Coffee & registration and meet and greet networking activity

08:00-09:00

LP Breakfast Roundtable

Discuss key challenges over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA

Holly Makarchuk, Relationship Manager, ILPA

09:10

Chairs opening address

Laurie Mahon, Senior Advisor, Infrastructure Markets

09:15

Keynote interview: The Future of London as a Global Financial Centre Catherine McGuinness CBE CC, Past Chair, City of London's Policy & Resources Committee in conversation with

Dame Julia Hoggett, Chief Executive Officer, London Stock Exchange

Diversity dialogue: the role of senior leaders in driving systemic change

Strategies for benchmarking gender diversity progress and establishing meaningful metrics

For program information: Charles Gould charles.g@pei.group

For sponsorship opportunities: **Chris Wagland** chris.w@pei.group

- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

Moderator: **Denise Gibson**, UK Managing Partner, Executive Committee Member, **A&O Shearman**

James Brocklebank, Managing Partner, Advent International

Gurpreet Manku, CEO, Level 20

10:30

State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

Moderator: **Alexandra Davidson**, Global Head of Funds & Investment Management, **Clifford**

Chance

Teia Merring, Senior Investment Director, **USS Aoifinn Devitt**, Chief Investment Officer, **London LGPS**

11.15

Networking Break

Specific areas for networking

Women in Infrastructure Forum London 2024	Private Equity International Women in Private Equity Forum London 2024	PERE Women in Real Estate Forum London 2024	Private Debt Investor Women in Private Debt Forum London 2024
11:55 Opening remarks	11:55 Opening remarks	11:55 Opening remarks	11:55 Opening remarks
Laurie Mahon , Senior Advisor, Infrastructure	Gurpreet Manku, CEO, Level 20	Gila Cohen, Partner, Chief Investment Officer,	
Markets		Vanbarton Group	
12:00	12:00	12:00	12:00
The state of play in	The state of play in private	The state of play in real	The state of play in private
infrastructure: prospering	equity: finding	estate: outlining the top	debt: Evaluating the
in a more challenging	opportunities in today's	strategic priorities in	through-the-cycle value of
environment	market	today's market	the asset class
- Why will infrastructure	- Identifying emerging	- How to tackle the 2-	
prove a safe and	sectors and geographic	trillion wall in global real	- Where are we now in
enticing haven for	regions with promising	estate debt	the cycle? - With the higher rates
investors in a	growth potential	- Finding opportunities amid a profound shift in	- With the higher rates what is the impact on

For program information: **Charles Gould**<u>charles.g@pei.group</u>

For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

- challenging investment environment?
- What does recent consolidation mean for the asset class? Is this a sign of things to come?
- What is the next frontier for infrastructure?

Moderator: Amy Mahon,
Partner, Global Co-Head of
Energy and Infrastructure,
Simpson Thacher &
Bartlett
Gwenola Chambon, CEOManaging Partner, Vauban
Infrastructure Partners
Assia Belkahia, Partner,
Antin Infrastructure
Partners

- How are managers leveraging technology and data analytics to drive returns?
- Discussion around market innovations that managers are employing

Moderator: Cleary Gottlieb
Mirja Lehmler-Brown,
Partner, Hayfin
Rhonda Ryan, Partner,
Head of European Private
Equity, Mercer
Joe Topley, Chief Executive
Officer, GBL Capital

the real estate landscape

Assessing the most attractive markets and investment strategies in Europe and beyond

Moderator: Isabel Berger, Partner, Gibson Dunn Jenny Hammarlund, Senior Managing Director, OTPP RE Europe borrower appetite- is there enough dealflow?

 How long will the "golden era" of private credit continue?

Moderator: Isabella
Mashru, Partner, Clifford
Chance
Christine Vanden Beukel,
Managing Director,
Crescent Credit Europe
Jennifer Hartviksen,
Managing Director, Head of
Global Credit, IMCO
Kirsten Bode, Co-Head of
Private Debt, Pan-Europe,
Muzinich & Co

12:40

Exploring the potential and roadblocks in digital infrastructure investments

- How digital infrastructure is faring in the high inflation and interest rates era
- Navigating the roadmap for sustainable digital infrastructure
- What's next for digital infrastructure?

Moderator: Eimear Coady, Partner, A&O Shearman Anaïs Triboulet, Director, DC Advisory Svetlana Barthelemy, Senior Vice President, GIC 12:40

Exploring deal dynamics in the European PE market

- Are valuations still too high?
- Evaluating whether dealmaking activities are showing signs of recovery
- Identifying hotspots and areas of opportunity

Moderator: Gemma
Roberts, Partner, Co-Chair
London Office, Goodwin
Helene Schutrumpf,
Director of IR and
Fundraising, AURELIUS
Marta Stojanova, Director,
S&P Global

12:40

Investing in alternative real estate strategies including data centres, healthcare, student housing and more

- What is driving increased investor interest in nontraditional sectors?
- Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them
- Identifying operational considerations and potential value creation opportunities within alternative sectors

Anne Gales, Partner & Co-Founder, Threadmark Roxana Mohammadian-Molina, Chief Strategy Officer, Blend Lisa Feifer, Head of Investor Relations, Civitas Investment Management Ami Kotecha, Co-Founder & President, Amro Partner 12:40

Opportunities for investors in real asset debt

- Is the macro environment pushing investors to diversify their allocation into private infrastructure and real estate credit which has a lower correlation and different cycle?
- What comparative advantages does the private real estate debt market present in contrast to other sectors of corporate credit investment?
- How are managers navigating regulatory frameworks and pressures?

Fiona Treble, Managing Director, Global Head of Membership, AIMA Shivani Goolab, Director, Investec Real Estate Nailah Flake, Managing Partner, Brookfield Credit

For program information: **Charles Gould** charles.g@pei.group

For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

13:15

Lunch

14:15

Investor perspectives on the infrastructure asset class

- Exploring the demand for more complex structure deals
- How infrastructure investors plan to tackle the tailwinds from the increase in interest rates
- Looking into a crystal ball: the future for investor-manager relationships

Katya Romashkan, Aware Super Portfolio Manager -Infrastructure, Aware Super Aurelie Hariton-Fardad, Managing Director, MetLife Investment Management Tanriverdi Versmissen Isil, Head of Infrastructure Debt Transactions, Munich-

MEAG Alena Antonava,

Investment Manager, **Railpen**

14:15

Investor Panel: Allocating to private equity during uncertain times

- Strategies for mitigating risk and optimizing returns in volatile market conditions
- How are investors dealing with overallocation issues, rising interest rates and other challenges?
- Investor views on innovations managers are implementing

Moderator: Ruth Yang,
Managing Director, Global
Head of Private Market
Analytics, S&P Global
Ratings
Jenny Newmarch, Head of
Private Equity, Aware Super
Nathalie Chollet, Head of
Circular Economy &
Industrial Resilience | Equity
Investments, European
Investment Fund
Cari Lodge, Managing

14:15

Investors views on investment opportunities in Europe

- What macro and geopolitical factors are impacting the decisions of asset allocators?
- Assessing the attractiveness of various real estate strategies to investors
- Strategies and considerations for LPs to navigate uncertainty and volatility in the European real estate market

Anne Koeman-Sharapova, Head of Europe Real Estate Investment, Mercer Deepa Devani, Senior Director, PSP Investments Anja Ritchie, Managing Director, StepStone Group 14:15

Asset allocation, fundraising and the denominator effect

- How do terms and pricing look for unitranche deals in contrast to syndicated debt?
- Pros and cons of sole lenders vs club deals
- How do LPs view the club approach and perceive club deal making in general?

Christine Farquhar, CEO of UK and Europe, Cambridge Associates

Nemashe Sivayogan, Head of Pensions and Treasury,

London Borough of Merton Dalit Nuttall, Principal, West Valley Capital Pravi Prakash, Investment

14.50

The Infrastructure landscape in 2025 and beyond

- Why is there an abundance of optimism for growth in infrastructure currently?
- Increasing diversification of infrastructure asset types
- Assessing where the boundaries will be pushed to next in infrastructure

Alice Brogi, Partner, Gibson Dunn 14:50

Navigating the rise of healthcare investing in private equity

Director, **CF Private Equity**

- Is healthcare still
 primarily a place for
 specialist investors?
 What's needed to attract
 larger pools of capital?
- Which sub-sectors of healthcare are proving most resilient to market turbulence?
- How are investors setting themselves up for success in a complex sector?

Moderator: **Shimin Lee**, Partner, **Clifford Chance**

14:50

Unlocking opportunities: exploring the landscape of real estate debt

- To what extent is this a golden era for real estate debt?
- The rise of the insurance lender in large property markets and the implications for borrowers and lenders
- Strategic opportunities and challenges for investors and lenders

Laurine Amiel, Investment Director, Private Credit, **Australian Super** 14:50

The workings of multi lender unitranche club deals

Manager, Railpen

- How do terms and pricing look for unitranche deals in contrast to syndicated debt?
- How to avoid lender to lender disputes
- Pros and cons of sole lenders vs club deals

Kristina Matthews, Partner, Falcon Investments Mina Melik Şentürk, Board Member, MFM Partners/CCN Holding

For program information: **Charles Gould** charles.g@pei.group

For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

Alice Usanase, Lead, Europe, Middle East & Francophone Africa, Africa Finance Corporation DC Advisory	Rafaèle Tordjman, Founder & CEO, JEITO Capital Tara Bishop, Founder, Black Opal Ventures Katie Beckingham, Director, August Equity	Wendy Cai-Lee, CEO and Founder, Piermont Bank Prabby Mann, Head of Real Estate, Phoenix Group	
15:40 Analysing the emerging stars: Hydrogen, batteries, and EV charging in the age of sustainable investing - Established infrastructure or optimistic/value-add? How to correctly define the energy subsectors - The role the subsectors play to enable the energy transition - Exploring the sustainability of batteries and EV charging Patricia Rodrigues Jenner, Member of Infrastructure Investment Committees UK, GLIL & Africa's AIIM Emma Tinker, Co-founder and CIO, Asper Investment Management	15:50 Integrating ESG with value creation - How do sustainability strategies increase profitability and sell-on value - To what extent does implementing sustainability increase resilience? - Case studies from real PE investments Moderator: Ruth Knox, Partner, Corporate Department, Paul Hastings Elena Mariotti, Managing Director, Head of Sustainability Stewardship, Cerberus Capital Management Joanna Reiss, Partner, Co-Head of Impact, Apollo	15:50 Decarbonising real estate: driving better long-term financial performance with sustainability initiatives - How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment - Understanding the impact of evolving environmental regulations and building codes on real estate portfolios - Exploring innovative technologies and strategies for decarbonising real estate portfolios Hala El Akl, Vice President of Sustainable Investing and Operations, Oxford Properties Group	15:50 Generating upside from sustainability in private debt - What are managers doing to create value in their portfolios? - Does ESG-compliant private debt strategies result in an increased credit quality within the portfolio? - Should all investments be structured as sustainability linked loans or is it not always suitable for the borrower? Sabrina Fox, CEO, European Leveraged Finance Association Wee Kii Teh, Portfolio Manager, Allianz Global Investors Rebecca Davis, Senior Investment Director, European Pension Practice, Cambridge Associates
16:10 Infrastructure Case Study	16:10 Private Equity Al Case Study	16:10 Real Estate Case Impact Study	16:10 Private Debt Case Study
 16:30 The continuing strength of infrastructure debt Identifying strategies for effectively managing risk and liquidity in today's environment Investigating if infrastructure debt will continue to outperform 	16:30 Growth and Venture in Europe - Discussing the various exit strategies available to European venture & growth	16:30 Prospering in a more challenging environment for logistics and industrials - Implementing strategies to build resilience against disruptions - How does Europe compare with other	 16:30 Is specialty finance ripe with opportunity? Why are niche markets so attractive to investors right now? Do higher returns mean higher risk in this segment of the market and are investors being

For program information: **Charles Gould** <u>charles.g@pei.group</u> For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

alternative credit strategies - What the future holds for investors and borrowers Bérénice Arbona , Head of Infrastructure Debt, LBPAM Nadine Wagner, Investment Manager, MEAG Nadine Wagner , Investment Manager, MEAG	 Analysing the latest funding trends in European startups, Assessing the regulatory environment for venture capital and growthstage investments in Europe and its implications for investors Moderator: Florence Keelson-Anfu, Senior Manager, Private Markets, London Stock Exchange Jan Rutherford, Partner, Scottish Equity Partners Gayatri Sarkar, Founder and CEO, Advaita Capital Agata Nowicka, Founder, Managing Partner, Female Foundry Karen McCormick, Chief Investment Officer, Beringea 	markets in terms of opportunities for investors? - Value creation opportunities from leveraging innovative technologies Laurie Lagarde, Managing Director - Head of EMEA Logistics Operator Division, CBRE Investment Management Martina Malone, Managing Director, Global Head of Capital Raising, Prologis	compensated for the risk? - Opportunities across ABL, bridge financing, aviation, royalties, NAV financing, litigation finance etc. Dr. Gabriella Kindert, Independent Board Member, Neptune Leasing, a.o. Nadine Buckland, CEO, Zenzic Capital Adriana Clancy, Partner, Corbin Capital Partners
17:05 Infrastructure Think Tank Sponsored opportunity to	17:05 Private Equity Think Tank Facilitator: Cleary Gottlieb	17:05 Real Estate Think Tank Sponsored opportunity to host	17:05 Private Debt Think Tank Sponsored opportunity to host

17:45-19:15

Sponsorship Opportunity Close of conference followed by cocktail reception

Day Two:

5 December

7:30-9:00

Coffee & registration

08:00-09:00

Breakfast Networking Sessions

6 concurrent networking Workshops

09:05

Chairperson's Opening Remarks

09:10

The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions,

For program information: **Charles Gould** <u>charles.g@pei.group</u> For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

- and longer hold periods
- To what extent can Al play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

09:45

PEI Data Presentation

09:55

Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

Daria Litvinova, Head of Investor Relations - Partner, Vauban Infrastructure Partners Erin Sarret, Associate Fellow, Saïd Business School

10:35

Coffee & networking

11.10

Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

Moderator: Alex Chauvin, Partner, White & Case

Valérie Handal, Managing Director, HarbourVest Partners Charlie Walker, Deputy Chief Executive Officer, London Stock Exchange

11:45

Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Assessing the role of regulatory reforms in expanding access and fostering investor confidence
- Exploring the emergence of innovative structures such as long-term asset funds

Caroline Heinrichs, Investment Solutions, Perpetual Investors Olivia Kebble, Associate Principal, Moonfare Claire Madden, Founder & Managing Partner, Connection Capital

12:20

Private Markets Investment Committee

Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.

Irina Frolova-Vernède, Independent Non-Executive Director, Chair Investment Committee Elizabeth Weymouth, Founder & Managing Partner, Grafine Partners

For program information: **Charles Gould**<u>charles.q@pei.group</u>

For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

13:00

Lunch and room set (Future Leaders arrive for future leaders' session)

Sponsored opportunity

Senior Leaders Lunch

14:00

Inaugural Future Leaders Session

A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.

15:30

Close of conference

For program information: **Charles Gould** <u>charles.g@pei.group</u> For sponsorship opportunities: Chris Wagland chris.w@pei.group