# Women in Private Markets Summit London 2024



## Women in Private Markets Summit

4 - 5 December 2024 | 133 Houndsditch, London

The world's leading investment event for women in alternatives

Day Zero:

3 December

18:30-20:30

Icebreaker Cocktail Reception hosted by

## CLEARY GOTTLIEB

Join us for an evening of networking at pre-event cocktail reception. This gathering offers a relaxed atmosphere for attendees to meet, mingle, and forge connections before the conference begins. Enjoy delightful refreshments and engaging conversations, setting the stage for meaningful relationships throughout the summit.

Day One:

4 December

08:00-09:00

Coffee & registration and meet and greet networking activity

08:00-09:00

LP Breakfast Roundtable

Discuss key challenges over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA

Holly Makarchuk, Relationship Manager, ILPA

09:10

Chairs opening address

Laurie Mahon, Senior Advisor, Infrastructure Markets

09:15

Keynote interview: The Future of London as a Global Financial Centre

Catherine McGuinness CBE CC, Past Chair, City of London's Policy & Resources Committee in conversation with

Dame Julia Hoggett, Chief Executive Officer, London Stock Exchange

9:45

Diversity dialogue: the role of senior leaders in driving systemic change

- Strategies for benchmarking gender diversity progress and establishing meaningful metrics

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- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

Moderator: Denise Gibson, UK Managing Partner, Executive Committee Member, A&O Shearman

James Brocklebank, Managing Partner, Advent International

Gurpreet Manku, CEO, Level 20

10:30

State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

Moderator: Alexandra Davidson, Global Head of Funds & Investment Management, Clifford Chance

Teia Merring, Senior Investment Director, USS

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Gillian Evans, Client Solutions Group, Macquarie Asset Management

11:15

Networking Break

Specific areas for networking

| Infrastructure investor  Women in Infrastructure Forum London 2024                                                                                  | Private Equity International  Women in Private Equity Forum London 2024                                                          | PERE Women in Real Estate Forum London 2024                                                                                                                     | Private Debt<br>Investor  Women in Private Debt Forum London 2024                                                                   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
| 11:55<br>Opening remarks<br>Laurie Mahon, Senior<br>Advisor, Infrastructure<br>Markets                                                              | 11:55<br>Opening remarks<br>Gurpreet Manku, CEO,<br>Level 20                                                                     | 11:55<br>Opening remarks<br>Gila Cohen, Partner, Chief<br>Investment Officer,<br>Vanbarton Group                                                                | 11:55<br>Opening remarks                                                                                                            |
| 12:00 The state of play in infrastructure: prospering in a more challenging environment Why will infrastructure prove a safe and enticing haven for | 12:00 The state of play in private equity: finding opportunities in today's market - Identifying emerging sectors and geographic | 12:00 The state of play in real estate: outlining the top strategic priorities in today's market - How to tackle the 2-trillion wall in global real estate debt | 12:00 The state of play in private debt: Evaluating the through-the-cycle value of the asset class - Where are we now in the cycle? |

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- investors in a challenging investment environment?
- What does recent consolidation mean for the asset class? Is this a sign of things to come?
- What is the next frontier for infrastructure?

Moderator: Amy Mahon,
Partner, Global Co-Head of
Energy and Infrastructure,
Simpson Thacher &
Bartlett
Gwenola Chambon, CEOManaging Partner, Vauban
Infrastructure Partners
Assia Belkahia, Partner,
Antin Infrastructure
Partners
Pilar Banegas, Partner,
Fund Management,
InfraRed Capital Partners

- regions with promising growth potential
- How are managers leveraging technology and data analytics to drive returns?
- Discussion around market innovations that managers are employing

Moderator: Christy
O'Connell, Counsel, Cleary
Gottlieb
Mirja Lehmler-Brown,
Partner, Hayfin
Rhonda Ryan, Partner,
Head of European Private
Equity, Mercer
Joe Topley, Chief Executive
Officer, GBL Capital

- Finding opportunities amid a profound shift in the real estate landscape
- Assessing the most attractive markets and investment strategies in Europe and beyond

Moderator: Isabel Berger, Partner, Gibson Dunn Jenny Hammarlund, Senior Managing Director, OTPP RE Europe

- With the higher rates what is the impact on borrower appetite- is there enough dealflow?
- How long will the "golden era" of private credit continue?

Moderator: Isabella Mashru, Partner, Clifford Chance Christine Vanden Beukel, Managing Director, Crescent Credit Europe Jennifer Hartviksen, Managing Director, Head of Global Credit, IMCO Kirsten Bode, Co-Head of Private Debt, Pan-Europe, Muzinich & Co Catalina Stoica, Principal, Head of Co-Investment, Park Square Capital Sophia Alison, Portfolio Manager, European Direct Lending, Macquarie Group

### 12:40

Exploring the potential and roadblocks in digital infrastructure investments

- How digital infrastructure is faring in the high inflation and interest rates era
- Navigating the roadmap for sustainable digital infrastructure
- What's next for digital infrastructure?

Moderator: Eimear Coady, Partner, A&O Shearman Anaïs Triboulet, Director, DC Advisory Svetlana Barthelemy, Senior Vice President, GIC

#### 12:40

Exploring deal dynamics in the European PE market

- Are valuations still too high?
- Evaluating whether dealmaking activities are showing signs of recovery
- Identifying hotspots and areas of opportunity

Moderator: Gemma
Roberts, Partner, Co-Chair
London Office, Goodwin
Helene Schutrumpf,
Director of IR and
Fundraising, AURELIUS
Marta Stojanova, Director,
S&P Global

#### 12:40

Investing in alternative real estate strategies including data centres, healthcare, student housing and more

- What is driving increased investor interest in nontraditional sectors?
- Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them
- Identifying operational considerations and potential value creation opportunities within alternative sectors

Anne Gales, Partner & Co-Founder, Threadmark 12:40 Opportunities for investors in real asset debt

- Is the macro
  environment pushing
  investors to diversify
  their allocation into
  private infrastructure
  and real estate credit
  which has a lower
  correlation and different
  cycle?
- What comparative advantages does the private real estate debt market present in contrast to other sectors of corporate credit investment?
- How are managers navigating regulatory frameworks and pressures?

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Roxana Mohammadian-Fiona Treble, Managing Molina, Chief Strategy Director, Global Head of Officer, Blend Membership, AIMA Lisa Feifer, Head of Investor Shivani Goolab, Director, Relations, Civitas Investec Real Estate Investment Management Nailah Flake, Managing Ami Kotecha, Co-Founder Partner, Brookfield Credit & President, Amro Partner 13:15 Lunch 14:15 14:15 14:15 14:15 Investor perspectives on Investor Panel: Allocating Investors views on Asset allocation, the infrastructure asset to private equity during investment opportunities fundraising and the class uncertain times in Europe denominator effect Exploring the demand Strategies for mitigating What macro and for more complex risk and optimizing geopolitical factors are How do terms and structure deals returns in volatile market impacting the decisions pricing look for of asset allocators? How infrastructure conditions unitranche deals in investors plan to tackle How are investors Assessing the contrast to syndicated the tailwinds from the dealing with attractiveness of various deht? overallocation issues, real estate strategies to increase in interest rates Pros and cons of sole Looking into a crystal rising interest rates and investors lenders vs club deals ball: the future for other challenges? Strate gies and How do LPs view the investor-manager Investor views on considerations for LPs to club approach and re lation ships innovations managers navigate uncertainty and perceive club deal Moderator: Elisabeth are implementing volatility in the European making in general? Johnson, Partner, Moderator: Ruth Yang, real estate market Christine Farquhar, CEO of Linklaters Managing Director, Global Anne Koeman-Sharapova, UK and Europe, Cambridge Katya Romashkan, Aware Head of Private Market Head of Europe Real Estate Associates Super Portfolio Manager -Analytics, S&P Global Investment, Mercer Nemashe Sivayogan, Head Infrastructure, Aware Super Anja Ritchie, Managing Ratings of Pensions and Treasury, Aurelie Hariton-Fardad, Jenny Newmarch, Head of Director, Step Stone Group London Borough of Managing Director, MetLife Private Equity, Aware Super Merton Investment Management Nathalie Chollet, Head of Dalit Nuttall, Principal, Tanriverdi Versmissen Isil, Circular Economy & West Valley Capital Head of Infrastructure Debt Industrial Resilience | Equity Pravi Prakash, Investment Transactions, Munich-Investments, European Manager, Railpen **MEAG** Investment Fund Alena Antonava, Cari Lodge, Managing Investment Manager, Director, CF Private Equity Railpen 14:50 14:50 14:50 14:50 The Infrastructure Navigating the rise of Unlocking opportunities: The workings of multi landscape in 2025 and healthcare investing in exploring the landscape of lender unitranche club beyond private equity real estate debt deals Why is there an To what extent is this a abundance of Is healthcare still golden era for real How do terms and optimism for growth primarily a place for estate debt? pricing look for in infrastructure specialist investors? The rise of the insurance unitranche deals in currently? What's needed to attract lender in large property contrast to syndicated

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larger pools of capital?

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debt?

markets and the

- Increasing diversification of infrastructure asset types
- Assessing where the boundaries will be pushed to next in infrastructure

Alice Brogi, Partner, Gibson Dunn Alice Usanase, Lead, Europe, Middle East & Francophone Africa, Africa Finance Corporation DC Advisory Kashif Khan, Director, Infrastructure & Project Finance, MetLife Investment Management

- Which sub-sectors of healthcare are proving most resilient to market turbulence?
- How are investors setting themselves up for success in a complex sector?

Moderator: Shimin Lee, Partner, Clifford Chance Rafaèle Tordjman, Founder & CEO, JEITO Capital Tara Bishop, Founder, Black Opal Ventures Katie Beckingham, Director, August Equity

- implications for borrowers and lenders
- Strategic opportunities and challenges for investors and lenders

Laurine Amiel, Investment Director, Private Credit, Australian Super Wendy Cai-Lee, CEO and Founder, Piermont Bank Prabby Mann, Head of Real Estate, Phoenix Group

- How to avoid lender to lender disputes
- Pros and cons of sole lenders vs club deals

Kristina Matthews, Partner, Falcon Investments Mina Melik Şentürk, Board Member, MFM Partners/CCN Holding Janine Harion, Managing Director, Permira Credit

## 15:25 Coffee break

15:50

Analysing the emerging stars: Hydrogen, batteries, and EV charging in the age of sustainable investing

- Established infrastructure or optimistic/value-add? How to correctly define the energy subsectors
- The role the subsectors play to enable the energy transition
- Exploring the sustainability of batteries and EV charging Patricia Rodrigues Jenner, Member of Infrastructure

Investment Committees UK, GLIL & Africa's AIIM Emma Tinker, Co-founder and CIO, Asper Investment Management Evelina Olago, Managing Director, Client & Strategy, Just Climate 15:50

Integrating ESG with value creation

- How do sustainability strategies increase profitability and sell-on value
- To what extent does implementing sustainability increase resilience?
- Case studies from real PE investments

Moderator: Ruth Knox,
Partner, Corporate
Department, Paul Hastings
Elena Mariotti, Managing
Director, Head of
Sustainability Stewardship,
Cerberus Capital
Management
Joanna Reiss, Partner, CoHead of Impact, Apollo

15:50

Decarbonising real estate: driving better long-term financial performance with sustainability initiatives

- How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment
- Understanding the impact of evolving environmental regulations and building codes on real estate portfolios
- Exploring innovative technologies and strategies for decarbonising real estate portfolios

Diana Louis, Head of Alternative Assets ESG Integration, MEAG Hala El Akl, Vice President of Sustainable Investing and 15:50

Generating upside from sustainability in private debt

- What are managers doing to create value in their portfolios?
- Does ESG-compliant private debt strategies result in an increased credit quality within the portfolio?
- Should all investments be structured as sustainability linked loans or is it not always suitable for the borrower?

Sabrina Fox, CEO, European Leveraged Finance Association Wee Kii Teh, Portfolio Manager, Allianz Global Investors Rebecca Davis, Senior Investment Director,

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| 16:10<br>Infrastructure Case Study                                                                                                                                                                                                                                                                                                                                                                                                | 16:10 Private Equity AI Case Study Lisa Weaver-Lambert, NED, Technology & Data Executive, Independent In conversation with Sabrina Pervez, Director Alternative Assets, Robin AI                                                                                                                                                                                                                                                                                                                                                                                                                                     | Operations, Oxford Properties Group Tzvete Doncheva, Investor Relations Lead, PT1 16:10 Real Estate Case Study                                                                                                                                                                                                                                                                                                                                                                                                                                               | European Pension Practice, Cambridge Associates  16:10 Case Study: Opportunities in Private Credit in CEE Magdalena Sniegocka, Principal, CVI Dom Maklerski                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| The continuing strength of infrastructure debt  Identifying strategies for effectively managing risk and liquidity in today's environment  Investigating if infrastructure debt will continue to outperform alternative credit strategies  What the future holds for investors and borrowers  Bérénice Arbona, Head of Infrastructure Debt, LBPAM Nadine Wagner, Investment Manager, MEAG Nadine Wagner, Investment Manager, MEAG | 16:30 Growth and Venture in Europe  - Discussing the various exit strategies available to European venture & growth - Analysing the latest funding trends in European startups, - Assessing the regulatory environment for venture capital and growthstage investments in Europe and its implications for investors  Moderator: Florence Keelson-Anfu, Senior Manager, Private Markets, London Stock Exchange Jan Rutherford, Partner, Scottish Equity Partners Gayatri Sarkar, Founder and CEO, Advaita Capital Agata Nowicka, Founder, Managing Partner, Female Foundry Karen McCormick, Chief Investment Officer, | Prospering in a more challenging environment for logistics and industrials  - Implementing strategies to build resilience against disruptions - How does Europe compare with other markets in terms of opportunities for investors? - Value creation opportunities from leveraging innovative technologies  Laurie Lagarde, Managing Director – Head of EMEA Logistics Operator Division, CBRE Investment Management Martina Malone, Managing Director, Global Head of Capital Raising, Prologis Daniela Gomez, Senior Associate – Fund Management, Realterm | Is specialty finance ripe with opportunity?  Why are niche markets so attractive to investors right now?  Do higher returns mean higher risk in this segment of the market and are investors being compensated for the risk?  Opportunities across ABL, bridge financing, aviation, royalties, NAV financing, litigation finance etc. Dr. Gabriella Kindert, Independent Board Member, Neptune Leasing, a.o. Nadine Buckland, CEO, Zenzic Capital Adriana Clancy, Partner, Corbin Capital Partners |
| 17:05<br>Infrastructure Think Tank<br>Sponsored opportunity to<br>host                                                                                                                                                                                                                                                                                                                                                            | Beringea 17:05 Private Equity Think Tank Facilitator: Cleary Gottlieb                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 17:05 Real Estate Think Tank Sponsored opportunity to host                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 17:05 Private Debt Think Tank Sponsored opportunity to host                                                                                                                                                                                                                                                                                                                                                                                                                                        |

17:45-19:15 Sponsorship Opportunity

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### Close of conference followed by cocktail reception

Day Two:
5 December

7:30-9:00

Coffee & registration

08:00-09:00

Breakfast Networking Sessions 6 concurrent networking Workshops

09:05

Chairperson's Opening Remarks

09:10

The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions, and longer hold periods
- To what extent can AI play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

09.45

PEI Data Presentation

09:55

Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

Daria Litvinova, Head of Investor Relations - Partner, Vauban Infrastructure Partners Erin Sarret, Associate Fellow, Saïd Business School

10:35

Coffee & networking

11:10

Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

Moderator: Alex Chauvin, Partner, White & Case

Valérie Handal, Managing Director, HarbourVest Partners

Charlie Walker, Deputy Chief Executive Officer, London Stock Exchange

Tori Buffery, Senior Director, Secondaries, Nicola Wealth

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#### 11:50

Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Assessing the role of regulatory reforms in expanding access and fostering investor confidence
- Exploring the emergence of innovative structures such as long-term asset funds

Moderator: Sabina Comis, Partner, Dechert

Caroline Heinrichs, Investment Solutions, Perpetual Investors

Olivia Kebble, Associate Principal, Moonfare

Claire Madden, Founder & Managing Partner, Connection Capital

12:30

Private Markets Investment Committee

Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.

Irina Frolova-Vernède, Independent Non-Executive Director, Chair Investment Committee Elizabeth Weymouth, Founder & Managing Partner, Grafine Partners

13:00

Lunch and room set (Future Leaders arrive for future leaders' session) Sponsored opportunity Senior Leaders Lunch

14:00

Inaugural Future Leaders Session

A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.

15:30

Close of conference