Private Equity **Women in Private Markets Summit** 



#### Women in Private Markets Summit

4 - 5 December 2024 | 133 Houndsditch, London

The world's leading investment event for women in alternatives

#### Day Zero:

3 December

18:30-20:30

**Icebreaker Cocktail Reception hosted by** 

### CLEARY GOTTLIEB

Join us for an evening of networking at pre-event cocktail reception. This gathering offers a relaxed atmosphere for attendees to meet, mingle, and forge connections before the conference begins. Enjoy delightful refreshments and engaging conversations, setting the stage for meaningful relationships throughout the summit.

#### Day One:

4 December

08:00-09:00

Coffee & registration and meet and greet networking activity

08:00-09:00

**LP Breakfast Roundtable** 

Discuss key challenges with the shifting landscape of organisational expense obligations over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA. Holly Makarchuk, Relationship Manager, ILPA

Teia Merring, Senior Investment Director, USS

Helena Threlfall, Portfolio Manager - Environmental Opportunities, Local Pensions Partnership

09:10

**Chairs opening address** 

Laurie Mahon, Senior Advisor, Infrastructure Markets

09:15

**Keynote interview: The Future of London as a Global Financial Centre** Catherine McGuinness CBE CC, Past Chair, City of London's Policy & Resources Committee in conversation with

Dame Julia Hoggett, Chief Executive Officer, London Stock Exchange

For program information: **Charles Gould** charles.q@pei.group

For sponsorship opportunities: Chris Wagland chris.w@pei.group

#### 9:45

#### Diversity dialogue: the role of senior leaders in driving systemic change

- Strategies for benchmarking gender diversity progress and establishing meaningful metrics
- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

Moderator: **Denise Gibson**, UK Managing Partner, Executive Committee Member, **A&O Shearman** 

James Brocklebank, Managing Partner, Advent International

**Gurpreet Manku, CEO, Level 20** 

Deborah Zurkow, Global Head of Investments, AllianGI

Antje Hensel-Roth, Board Member and Chief People and External Affairs Officer, ICG

10:30

#### State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

Moderator: Alexandra Davidson, Global Head of Funds & Investment Management, Clifford

Chance

**Teia Merring**, Senior Investment Director, **USS Aoifinn Devitt**, Chief Investment Officer, **London LGPS** 

Michela Bariletti, Chief Credit Officer, The Phoenix Group

11:15

#### **Networking Break**

Specific areas for networking

Women in Infrastructure Forum London 2024	Private Equity International  Women in Private Equity Forum London 2024	Women in Real Estate Forum London 2024	Private Debt Investor  Women in Private Debt Forum London 2024
11:55 Opening remarks Laurie Mahon, Senior Advisor, Infrastructure Markets	11:55 Opening remarks Gurpreet Manku, CEO, Level 20	11:55 Opening remarks Gila Cohen, Partner, Chief Investment Officer, Vanbarton Group	11:55 Opening remarks

For program information: **Charles Gould**<u>charles.q@pei.group</u>

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chris.w@pei.group

12:00

## The state of play in infrastructure: prospering in a more challenging environment

- Why will infrastructure prove a safe and enticing haven for investors in a challenging investment environment?
- What does recent consolidation mean for the asset class? Is this a sign of things to come?
- What is the next frontier for infrastructure?

Moderator: Amy Mahon,
Partner, Global Co-Head of
Energy and Infrastructure,
Simpson Thacher &
Bartlett
Gwenola Chambon, CEOManaging Partner, Vauban
Infrastructure Partners
Assia Belkahia, Partner,
Antin Infrastructure
Partners
Pilar Banegas, Partner,
Fund Management,

12:00

## The state of play in private equity: finding opportunities in today's market

- Identifying emerging sectors and geographic regions with promising growth potential
- How are managers leveraging technology and data analytics to drive returns?
- Discussion around market innovations that managers are employing

Moderator: Christy
O'Connell, Counsel, Cleary
Gottlieb
Mirja Lehmler-Brown,
Partner, Hayfin
Rhonda Ryan, Partner,
Head of European Private
Equity, Mercer
Joe Topley, Chief Executive
Officer, GBL Capital

12:00

## The state of play in real estate: outlining the top strategic priorities in today's market

- How to tackle the 2trillion wall in global real estate debt
- Finding opportunities amid a profound shift in the real estate landscape
- Assessing the most attractive markets and investment strategies in Europe and beyond

Moderator: Isabel Berger, Partner, Gibson Dunn Jenny Hammarlund, Senior Managing Director, OTPP RE Europe Mai-Lan de Marcilly, Managing Director, KKR 12:00

## The state of play in private debt: Evaluating the through-the-cycle value of the asset class

- Where are we now in the cycle?
- With the higher rates what is the impact on borrower appetite- is there enough dealflow?
- How long will the "golden era" of private credit continue?

Moderator: Isabella
Mashru, Partner, Clifford
Chance
Christine Vanden Beukel,
Managing Director,
Crescent Credit Europe
Jennifer Hartviksen,
Managing Director, Head of
Global Credit, IMCO
Kirsten Bode, Co-Head of

Private Debt, Pan-Europe,

Muzinich & Co

**InfraRed Capital Partners** 12:40

## Exploring the potential and roadblocks in digital infrastructure investments

- How digital infrastructure is faring in the high inflation and interest rates era
- Navigating the roadmap for sustainable digital infrastructure
- What's next for digital infrastructure?

Moderator: Eimear Coady, Partner, A&O Shearman Anaïs Triboulet, Director, DC Advisory Svetlana Barthelemy, Senior Vice President, GIC 12:40

## **Exploring deal dynamics** in the European PE market

- Are valuations still too high?
- Evaluating whether dealmaking activities are showing signs of recovery
- Identifying hotspots and areas of opportunity

Moderator: Gemma
Roberts, Partner, Co-Chair
London Office, Goodwin
Helene Schutrumpf,
Director of IR and
Fundraising, AURELIUS

12:40

# Investing in alternative real estate strategies including data centres, healthcare, student housing and more

- What is driving increased investor interest in nontraditional sectors?
- Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them
- Identifying operational considerations and potential value creation

12:40

### Opportunities for investors in real asset debt

- Is the macro
  environment pushing
  investors to diversify
  their allocation into
  private infrastructure
  and real estate credit
  which has a lower
  correlation and different
  cycle?
- What comparative advantages does the private real estate debt market present in contrast to other sectors of corporate credit investment?

For program information: **Charles Gould** <u>charles.g@pei.group</u>

For sponsorship opportunities: **Chris Wagland** <u>chris.w@pei.group</u>

13:15	Marta Stojanova, Director, S&P Global	opportunities within alternative sectors  Anne Gales, Partner & Co-Founder, Threadmark Roxana Mohammadian-Molina, Chief Strategy Officer, Blend Investment Management Ami Kotecha, Co-Founder & President, Amro Partner Vivienne Howell, Head of Healthcare, Civitas	- How are managers navigating regulatory frameworks and pressures? Fiona Treble, Managing Director, Global Head of Membership, AIMA Shivani Goolab, Director, Investec Real Estate Nailah Flake, Managing Partner, Brookfield Credit
Investor perspectives on the infrastructure asset class - Exploring the demand for more complex structure deals - How infrastructure investors plan to tackle the tailwinds from the increase in interest rates - Looking into a crystal ball: the future for investor-manager relationships Moderator: Elisabeth Johnson, Partner, Linklaters Katya Romashkan, Aware Super Portfolio Manager - Infrastructure, Aware Super Aurelie Hariton-Fardad, Managing Director, MetLife Investment Management Tanriverdi Versmissen Isil, Head of Infrastructure Debt Transactions, Munich- MEAG Alena Antonava, Investment Manager, Railpen	14:15 Investor Panel: Allocating to private equity during uncertain times  - Strategies for mitigating risk and optimizing returns in volatile market conditions  - How are investors dealing with overallocation issues, rising interest rates and other challenges?  - Investor views on innovations managers are implementing Moderator: Ruth Yang, Managing Director, Global Head of Private Market Analytics, S&P Global Ratings Jenny Newmarch, Head of Private Equity, Aware Super Nathalie Chollet, Head of Circular Economy & Industrial Resilience   Equity Investments, European Investment Fund Cari Lodge, Managing Director, CF Private Equity	14:15 Investors views on investment opportunities in Europe - What macro and geopolitical factors are impacting the decisions of asset allocators? - Assessing the attractiveness of various real estate strategies to investors - Strategies and considerations for LPs to navigate uncertainty and volatility in the European real estate market Moderator: Azrina Isa, Principal Officer and Director, Kwasa Invest Anne Koeman-Sharapova, Head of Europe Real Estate Investment, Mercer Anja Ritchie, Managing Director, StepStone Group	14:15 Asset allocation, fundraising and the denominator effect  - How do terms and pricing look for unitranche deals in contrast to syndicated debt? - Pros and cons of sole lenders vs club deals - How do LPs view the club approach and perceive club deal making in general? Nemashe Sivayogan, Head of Pensions and Treasury, London Borough of Merton Dalit Nuttall, Principal, West Valley Capital Pravi Prakash, Investment Manager, Railpen
14:50 The Infrastructure landscape in 2025 and beyond - Why is there an abundance of	14:50 Navigating the rise of healthcare investing in private equity	14:50 Unlocking opportunities: exploring the landscape of real estate debt	14:50 The workings of multi lender unitranche club deals

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abundance of

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- optimism for growth in infrastructure currently?
- Increasing diversification of infrastructure asset types
- Assessing where the boundaries will be pushed to next in infrastructure

Alice Brogi, Partner, Gibson Dunn

Alice Usanase, Lead, Europe, Middle East & Francophone Africa, Africa Finance Corporation DC Advisory Kashif Khan, Director, Infrastructure & Project Finance, MetLife Investment Management

- Is healthcare still primarily a place for specialist investors?
  What's needed to attract larger pools of capital?
- Which sub-sectors of healthcare are proving most resilient to market turbulence?
- How are investors setting themselves up for success in a complex sector?

Moderator: Shimin Lee, Partner, Clifford Chance Rafaèle Tordjman, Founder & CEO, JEITO Capital Tara Bishop, Founder, Black Opal Ventures Katie Beckingham, Director, August Equity

- To what extent is this a golden era for real estate debt?
- The rise of the insurance lender in large property markets and the implications for borrowers and lenders
- Strategic opportunities and challenges for investors and lenders

Laurine Amiel, Investment Director, Private Credit, Australian Super Wendy Cai-Lee, CEO and Founder, Piermont Bank Prabby Mann, Head of Real Estate, Phoenix Group

- How do terms and pricing look for unitranche deals in contrast to syndicated debt?
- How to avoid lender to lender disputes
- Pros and cons of sole lenders vs club deals

Kristina Matthews, Partner, Falcon Investments Mina Melik Şentürk, Board Member, MFM Partners/CCN Holding Janine Harion, Managing Director, Permira Credit

15:25

#### **Coffee break**

15:50

#### Analysing the emerging stars: Hydrogen, batteries, and EV charging in the age of sustainable investing

- Established
   infrastructure or
   optimistic/value-add?
   How to correctly define
   the energy subsectors
- The role the subsectors play to enable the energy transition
- Exploring the sustainability of batteries and EV charging

Patricia Rodrigues Jenner, Member of Infrastructure Investment Committees UK,

GLIL & Africa's AIIM Emma Tinker, Co-founder and CIO, Asper Investment Management 15:50

### Integrating ESG with value creation

- How do sustainability strategies increase profitability and sell-on value
- To what extent does implementing sustainability increase resilience?
- Case studies from real PE investments

Moderator: **Ruth Knox**, Partner, Corporate Department, **Paul Hastings Elena Mariotti**, Managing Director, Head of Sustainability Stewardship, **Cerberus Capital** 

Management Joanna Reiss, Partner, Co-Head of Impact, Apollo 15:50

#### Decarbonising real estate: driving better long-term financial performance with sustainability initiatives

- How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment
- Understanding the impact of evolving environmental regulations and building codes on real estate portfolios
- Exploring innovative technologies and strategies for decarbonising real estate portfolios

15:50

#### Generating upside from sustainability in private debt

- What are managers doing to create value in their portfolios?
- Does ESG-compliant private debt strategies result in an increased credit quality within the portfolio?
- Should all investments be structured as sustainability linked loans or is it not always suitable for the borrower?

Sabrina Fox, CEO, European Leveraged Finance Association Wee Kii Teh, Portfolio Manager, Allianz Global Investors

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Evelina Olago, Managing Director, Client & Strategy, Just Climate  16:10 Infrastructure Case Study	16:10 Private Equity Al Case Study Lisa Weaver-Lambet, NED, Technology & Data Executive, Independent In conversation with Sabrina Pervez, Director Alternative Assets, Robin Al	Diana Louis, Head of Alternative Assets ESG Integration, MEAG Hala El Akl, Vice President of Sustainable Investing and Operations, Oxford Properties Group Tzvete Doncheva, Investor Relations Lead, PT1 16:10 Real Estate Case Study	Rebecca Davis, Senior Investment Director, European Pension Practice, Cambridge Associates  16:10 Private Debt Case Study
16:30	16:30	16:30	16:30
The continuing strength of infrastructure debt  - Identifying strategies for effectively managing risk and liquidity in today's environment  - Investigating if infrastructure debt will continue to outperform alternative credit strategies  - What the future holds for investors and borrowers  Bérénice Arbona, Head of Infrastructure Debt, LBPAM Nadine Wagner, Investment Manager, MEAG  Nadine Wagner, Investment Manager, MEAG	Growth and Venture in Europe  - Discussing the various exit strategies available to European venture & growth - Analysing the latest funding trends in European startups, - Assessing the regulatory environment for venture capital and growthstage investments in Europe and its implications for investors  Moderator: Florence Keelson-Anfu, Senior Manager, Private Markets, London Stock Exchange Jan Rutherford, Partner, Scottish Equity Partners Gayatri Sarkar, Founder and CEO, Advaita Capital Agata Nowicka, Founder, Managing Partner, Female Foundry Karen McCormick, Chief Investment Officer,	Prospering in a more challenging environment for logistics and industrials  - Implementing strategies to build resilience against disruptions - How does Europe compare with other markets in terms of opportunities for investors? - Value creation opportunities from leveraging innovative technologies  Laurie Lagarde, Managing Director - Head of EMEA Logistics Operator Division, CBRE Investment Management Martina Malone, Managing Director, Global Head of Capital Raising, Prologis Daniela Gomez, Senior Associate - Fund Management, Realterm	Is specialty finance ripe with opportunity?  - Why are niche markets so attractive to investors right now?  - Do higher returns mean higher risk in this segment of the market and are investors being compensated for the risk?  - Opportunities across ABL, bridge financing, aviation, royalties, NAV financing, litigation finance etc.  Dr. Gabriella Kindert, Independent Board Member, Neptune Leasing, a.o.  Nadine Buckland, CEO, Zenzic Capital Adriana Clancy, Partner, Corbin Capital Partners
17:05	Beringea 17:05	17:05	17:05
Infrastructure Think Tank	Private Equity Think Tank:	Real Estate Think Tank	

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Sponsored opportunity to	driving diversity and	Sponsored opportunity to	Private Debt Think Tank
host	advancing your career in	host	Sponsored opportunity to
	private equity		host
	Christy O'Connell,		
	Counsel, <b>Cleary Gottlieb</b>		
	Joanna Roberts, Counsel,		
	Cleary Gottlieb		
	Ferdisha Snagg, Counsel,		
	Cleary Gottlieb		

17:45-19:15

### Sponsorship Opportunity Close of conference followed by cocktail reception

#### **Day Two:**

5 December

7:30-9:00

#### **Coffee & registration**

08:00-09:00

#### **Breakfast Networking Sessions**

6 concurrent networking Workshops

09.05

#### **Chairperson's Opening Remarks**

09:10

#### The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions, and longer hold periods
- To what extent can Al play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

09:45

#### **PEI Data Presentation**

09:55

#### Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

Daria Litvinova, Head of Investor Relations - Partner, Vauban Infrastructure Partners Erin Sarret, Associate Fellow, Saïd Business School

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#### 10:35

#### Coffee & networking

#### 11:10

#### Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

Moderator: Alex Chauvin, Partner, White & Case

Valérie Handal, Managing Director, HarbourVest Partners

Charlie Walker, Deputy Chief Executive Officer, London Stock Exchange

Tori Buffery, Senior Director, Secondaries, Nicola Wealth

11:50

#### Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Assessing the role of regulatory reforms in expanding access and fostering investor confidence
- Exploring the emergence of innovative structures such as long-term asset funds

Moderator: Sabina Comis, Partner, Dechert

Caroline Heinrichs, Investment Solutions, Perpetual Investors

Olivia Kebble, Associate Principal, Moonfare

Claire Madden, Founder & Managing Partner, Connection Capital

12:30

#### **Private Markets Investment Committee**

Two managers will present an investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on whether you would invest

Irina Frolova-Vernède, Independent Non-Executive Director, Chair Investment Committee Elizabeth Weymouth, Founder & Managing Partner, Grafine Partners

13:00

#### Lunch and room set (Future Leaders arrive for future leaders' session)

Sponsored opportunity
Senior Leaders Lunch

14:00

#### **Inaugural Future Leaders Session**

A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.

Keynote Speaker: **Deborah Zurkow**, Global Head of Investments, **AllianzGI** 

15:30

#### Close of conference

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