Private Equity International

# Women in Private Markets Summit London 2024

# **Women in Private Markets Summit**

4 - 5 December 2024 |133 Houndsditch, London

The world's leading investment event for women in alternatives

# Day Zero:

3 December

# 18:30-20:30 Icebreaker Cocktail Reception hosted by

# CLEARY GOTTLIEB

Join us for an evening of networking at pre-event cocktail reception. This gathering offers a relaxed atmosphere for attendees to meet, mingle, and forge connections before the conference begins. Enjoy delightful refreshments and engaging conversations, setting the stage for meaningful relationships throughout the summit.

## Day One:

4 December

08:00-09:00 Coffee & registration and meet and greet networking activity

# 08:00-09:00

#### LP Breakfast Roundtable

Discuss key challenges over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA

Holly Makarchuk, Relationship Manager, ILPA

#### 09:10 Chairs opening address Laurie Mahon, Senior Advisor, Infrastructure Markets

09:15

Keynote interview: The Future of London as a Global Financial Centre Catherine McGuinness CBE CC, Past Chair, City of London's Policy & Resources Committee in conversation with

Dame Julia Hoggett, Chief Executive Officer, London Stock Exchange

9:45

#### Diversity dialogue: the role of senior leaders in driving systemic change

- Strategies for benchmarking gender diversity progress and establishing meaningful metrics

For program information: Charles Gould <u>charles.g@pei.group</u> For sponsorship opportunities: Chris Wagland chris.w@pei.group

- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

Moderator: **Denise Gibson**, UK Managing Partner, Executive Committee Member, **A&O Shearman** 

#### James Brocklebank, Managing Partner, Advent International

Gurpreet Manku, CEO, Level 20

Deborah Zurkow, Global Head of Investments, AllianzGI

Antje Hensel-Roth, Board Member and Chief People and External Affairs Officer, ICG

Gwenola Chambon, CEO and Managing Partner, Vauban Infrastructure Partners

#### 10:30

#### State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

Moderator: Alexandra Davidson, Global Head of Funds & Investment Management, Clifford Chance

Teia Merring, Senior Investment Director, USS Aoifinn Devitt, Chief Investment Officer, London LGPS

Michela Bariletti, Chief Credit Officer, The Phoenix Group

Gillian Evans, Client Solutions Group, Macquarie Asset Management

11:15 Networking Break

Specific areas for networking

| Infrastructure<br>Women in<br>Infrastructure Forum<br>London 2024                      | Private Equity<br>International<br>Women in Private<br>Equity Forum<br>London 2024 | PERE<br>Women in Real<br>Estate Forum<br>London 2024                                                                  | Private Debt<br>Investor<br>Women in Private<br>Debt Forum<br>London 2024 |
|----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
| 11:55<br>Opening remarks<br>Laurie Mahon, Senior<br>Advisor, Infrastructure<br>Markets | 11:55<br><b>Opening remarks</b><br>Gurpreet Manku, CEO,<br>Level 20                | 11:55<br><b>Opening remarks</b><br><b>Gila Cohen,</b> Partner, Chief<br>Investment Officer,<br><b>Vanbarton Group</b> | 11:55<br><b>Opening remarks</b>                                           |

For program information: Charles Gould <u>charles.g@pei.group</u> For sponsorship opportunities: Chris Wagland chris.w@pei.group For registration queries: **Customer Services** <u>customerservices@pei.group</u>

<u>Women in Private Markets Summit</u> →

| <ul> <li>12:00</li> <li>The state of play in infrastructure: prospering in a more challenging environment</li> <li>Why will infrastructure prove a safe and enticing haven for investors in a challenging investment environment?</li> <li>What does recent consolidation mean for the asset class? Is this a sign of things to come?</li> <li>What is the next frontier for infrastructure?</li> <li>Moderator: Amy Mahon, Partner, Global Co-Head of Energy and Infrastructure, Simpson Thacher &amp; Bartlett</li> <li>Assia Belkahia, Partner,</li> </ul> | <ul> <li>12:00</li> <li>The state of play in private equity: finding opportunities in today's market</li> <li>Identifying emerging sectors and geographic regions with promising growth potential</li> <li>How are managers leveraging technology and data analytics to drive returns?</li> <li>Discussion around market innovations that managers are employing</li> <li>Moderator: Christy</li> <li>O'Connell, Counsel, Cleary Gottlieb</li> <li>Mirja Lehmler-Brown, Partner, Hayfin</li> <li>Rhonda Ryan, Partner, Discussion</li> </ul> | <ul> <li>12:00</li> <li>The state of play in real estate: outlining the top strategic priorities in today's market</li> <li>How to tackle the 2-trillion wall in global real estate debt</li> <li>Finding opportunities amid a profound shift in the real estate landscape</li> <li>Assessing the most attractive markets and investment strategies in Europe and beyond</li> <li>Moderator: Isabel Berger, Partner, Gibson Dunn Jenny Hammarlund, Senior Managing Director, OTPP RE Europe Mai-Lan de Marcilly, Managing Director, KKR</li> </ul> | <ul> <li>12:00</li> <li>The state of play in private debt: Evaluating the through-the-cycle value of the asset class</li> <li>Where are we now in the cycle?</li> <li>With the higher rates what is the impact on borrower appetite- is there enough dealflow?</li> <li>How long will the "golden era" of private credit continue?</li> </ul> Moderator: Isabella Mashru, Partner, Clifford Chance Christine Vanden Beukel, Managing Director, Crescent Credit Europe Jennifer Hartviksen, Managing Director, Head of |
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| Antin Infrastructure<br>Partners<br>Pilar Banegas, Partner,<br>Fund Management,<br>InfraRed Capital Partners                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Head of European Private<br>Equity, <b>Mercer</b><br>Joe Topley, Chief Executive<br>Officer, <b>GBL Capital</b>                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Global Credit, IMCO<br>Catalina Stoica, Principal,<br>Head of Co-Investment,<br>Park Square Capital<br>Sophia Alison, Portfolio<br>Manager, European Direct<br>Lending, Macquarie Group                                                                                                                                                                                                                                                                                                                               |
| <ul> <li>12:40</li> <li>Exploring the potential<br/>and roadblocks in digital<br/>infrastructure investments</li> <li>How digital<br/>infrastructure is faring in<br/>the high inflation and<br/>interest rates era</li> <li>Navigating the roadmap<br/>for sustainable digital<br/>infrastructure</li> <li>What's next for digital<br/>infrastructure?</li> <li>Moderator: Eimear Coady,<br/>Partner, A&amp;O Shearman</li> <li>Anaïs Triboulet, Director,<br/>DC Advisory</li> <li>Svetlana Barthelemy,<br/>Senior Vice President, GIC</li> </ul>           | <ul> <li>12:40</li> <li>Exploring deal dynamics<br/>in the European PE market</li> <li>Are valuations still too<br/>high?</li> <li>Evaluating whether<br/>dealmaking activities are<br/>showing signs of<br/>recovery</li> <li>Identifying hotspots and<br/>areas of opportunity</li> </ul> Moderator: Gemma<br>Roberts, Partner, Co-Chair<br>London Office, Goodwin<br>Helene Schutrumpf,<br>Director of IR and<br>Fundraising, AURELIUS                                                                                                    | <ul> <li>12:40</li> <li>Investing in alternative real estate strategies including data centres, healthcare, student housing and more</li> <li>What is driving increased investor interest in non-traditional sectors?</li> <li>Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them</li> <li>Identifying operational considerations and potential value creation</li> </ul>                                                                                              | <ul> <li>12:40</li> <li>Opportunities for<br/>investors in real asset debt</li> <li>Is the macro<br/>environment pushing<br/>investors to diversify<br/>their allocation into<br/>private infrastructure<br/>and real estate credit<br/>which has a lower<br/>correlation and different<br/>cycle?</li> <li>What comparative<br/>advantages does the<br/>private real estate debt<br/>market present in<br/>contrast to other sectors<br/>of corporate credit<br/>investment?</li> </ul>                              |

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|                                | Marta Stojanova, Director,         | opportunities within       | - How are managers                        |
|--------------------------------|------------------------------------|----------------------------|-------------------------------------------|
|                                | S&P Global                         | alternative sectors        | navigating regulatory                     |
|                                |                                    | Anne Gales, Partner & Co-  | frameworks and                            |
|                                |                                    | Founder, <b>Threadmark</b> | pressures?                                |
|                                |                                    | Roxana Mohammadian-        | Fiona Treble, Managing                    |
|                                |                                    | Molina, Chief Strategy     | Director, Global Head of                  |
|                                |                                    | Officer, <b>Blend</b>      | Membership, <b>AIMA</b>                   |
|                                |                                    | Ami Kotecha, Co-Founder    | Shivani Goolab, Director,                 |
|                                |                                    | & President, Amro Partner  | Investec Real Estate                      |
|                                |                                    | Vivienne Howell, Head of   | Nailah Flake, Managing                    |
|                                |                                    | Healthcare, <b>Civitas</b> | Partner, <b>Brookfield Credit</b>         |
| 13:15                          |                                    |                            | ranner, brookneid Cleuit                  |
| Lunch                          |                                    |                            |                                           |
| 14:15                          | 14:15                              | 14:15                      | 14:15                                     |
| Investor perspectives on       | Investor Panel: Allocating         | Investors views on         | Asset allocation,                         |
| the infrastructure asset       | to private equity during           | investment opportunities   | fundraising and the                       |
| class                          | uncertain times                    | in Europe                  | denominator effect                        |
| - Exploring the demand         | - Strategies for mitigating        | - What macro and           |                                           |
| for more complex               | risk and optimizing                | geopolitical factors are   |                                           |
| structure deals                | returns in volatile market         | impacting the decisions    | - How do terms and                        |
| - How infrastructure           | conditions                         | of asset allocators?       | pricing look for                          |
|                                |                                    |                            | unitranche deals in                       |
| investors plan to tackle       | - How are investors                | - Assessing the            | contrast to syndicated                    |
| the tailwinds from the         | dealing with                       | attractiveness of various  | debt?                                     |
| increase in interest rates     | overallocation issues,             | real estate strategies to  | <ul> <li>Pros and cons of sole</li> </ul> |
| - Looking into a crystal       | rising interest rates and          | investors                  | lenders vs club deals                     |
| ball: the future for           | other challenges?                  | - Strategies and           | <ul> <li>How do LPs view the</li> </ul>   |
| investor-manager               | - Investor views on                | considerations for LPs to  | club approach and                         |
| relationships                  | innovations managers               | navigate uncertainty and   | perceive club deal                        |
| Moderator: Elisabeth           | are implementing                   | volatility in the European | making in general?                        |
| <b>Johnson</b> , Partner,      | Jenny Newmarch, Head of            | real estate market         | Moderator: Kristen Bode,                  |
| Linklaters                     | Private Equity, <b>Aware Super</b> | Anne Koeman-Sharapova,     | Co-Head of Private Debt,                  |
| <b>Katya Romashkan</b> , Aware | Nathalie Chollet, Head of          | Head of Europe Real Estate | Pan-Europe, <b>Muzinich &amp; Co</b>      |
| Super Portfolio Manager -      | Circular Economy &                 | Investment, <b>Mercer</b>  | Nemashe Sivayogan, Head                   |
| Infrastructure, Aware Super    | Industrial Resilience   Equity     | Anja Ritchie, Managing     |                                           |
| Aurelie Hariton-Fardad,        | Investments, European              | Director, StepStone Group  | of Pensions and Treasury,                 |
| Managing Director, MetLife     | Investment Fund                    |                            | London Borough of                         |
| Investment Management          | Cari Lodge, Managing               |                            | Merton                                    |
| Tanriverdi Versmissen Isil,    | Director, <b>CF Private Equity</b> |                            | Dalit Nuttall, Principal,                 |
| Head of Infrastructure Debt    |                                    |                            | West Valley Capital                       |
| Transactions, Munich-          |                                    |                            | Pravi Prakash, Investment                 |
| MEAG                           |                                    |                            | Manager, <b>Railpen</b>                   |
| Alena Antonava,                |                                    |                            |                                           |
| Investment Manager,            |                                    |                            |                                           |
| Railpen                        |                                    |                            |                                           |
|                                |                                    |                            |                                           |
| 14:50                          | 14:50                              | 14:50                      | 14:50                                     |
| The Infrastructure             | Navigating the rise of             | Unlocking opportunities:   | The workings of multi                     |
| landscape in 2025 and          | healthcare investing in            | exploring the landscape of | lender unitranche club                    |
| beyond                         | private equity                     | real estate debt           | deals                                     |
| - Why is there an              |                                    | - To what extent is this a |                                           |
| abundance of                   | - Is healthcare still              | golden era for real        | - How do terms and                        |
| optimism for growth            | primarily a place for              | estate debt?               | pricing look for                          |
|                                |                                    |                            |                                           |

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| <ul> <li>in infrastructure<br/>currently?</li> <li>Increasing<br/>diversification of<br/>infrastructure asset<br/>types</li> <li>Assessing where the<br/>boundaries will be<br/>pushed to next in<br/>infrastructure</li> <li>Alice Brogi, Partner, Gibson<br/>Dunn</li> <li>Alice Usanase, Lead,<br/>Europe, Middle East &amp;<br/>Francophone Africa, Africa</li> <li>Finance Corporation<br/>DC Advisory</li> <li>Kashif Khan, Director,<br/>Infrastructure &amp; Project</li> <li>Finance, MetLife</li> <li>Investment Management</li> </ul>                                                                              | <ul> <li>specialist investors?</li> <li>What's needed to attract<br/>larger pools of capital?</li> <li>Which sub-sectors of<br/>healthcare are proving<br/>most resilient to market<br/>turbulence?</li> <li>How are investors<br/>setting themselves up<br/>for success in a complex<br/>sector?</li> <li>Moderator: Shimin Lee,<br/>Partner, Clifford Chance</li> <li>Rafaèle Tordjman, Founder</li> <li>&amp; CEO, JEITO Capital</li> <li>Tara Bishop, Founder,<br/>Black Opal Ventures</li> <li>Katie Beckingham,<br/>Director, August Equity</li> </ul> | <ul> <li>The rise of the insurance<br/>lender in large property<br/>markets and the<br/>implications for<br/>borrowers and lenders</li> <li>Strategic opportunities<br/>and challenges for<br/>investors and lenders</li> <li>Laurine Amiel, Investment<br/>Director, Private Credit,</li> <li>Australian Super</li> <li>Wendy Cai-Lee, CEO and<br/>Founder, Piermont Bank</li> <li>Prabby Mann, Head of Real<br/>Estate, Phoenix Group</li> </ul>                                                                                   | unitranche deals in<br>contrast to syndicated<br>debt?<br>- How to avoid lender to<br>lender disputes<br>- Pros and cons of sole<br>lenders vs club deals<br>Kristina Matthews, Partner,<br>Falcon Investments<br>Mina Melik Şentürk, Board<br>Member, MFM<br>Partners/CCN Holding<br>Janine Harion, Managing<br>Director, Permira Credit                                                                                                                                                   |
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| 15:25<br>Coffee break                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 15:50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 15:50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 15:50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 15:50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Analysing the emerging                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Integrating ESG with value                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Decarbonising real estate:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Generating upside from                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| stars: Hydrogen, batteries,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | creation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | driving better long-term                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | sustainability in private                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| and EV charging in the age                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | financial performance with                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | debt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| and EV charging in the age of sustainable investing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | - How do sustainability                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | debt                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| and EV charging in the age<br>of sustainable investing<br>- Established                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | strategies increase                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | financial performance with sustainability initiatives                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>debt</b><br>- What are managers                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| and EV charging in the age<br>of sustainable investing<br>- Established<br>infrastructure or                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | strategies increase profitability and sell-on                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <ul><li>financial performance with sustainability initiatives</li><li>How sustainability</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                   | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                            |
| <ul> <li>and EV charging in the age</li> <li>of sustainable investing</li> <li>Established</li> <li>infrastructure or</li> <li>optimistic/value-add?</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                               | strategies increase profitability and sell-on value                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <ul> <li>financial performance with sustainability initiatives</li> <li>How sustainability initiatives can lead to</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                        | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in<br/>their portfolios?</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                      |
| <ul> <li>and EV charging in the age<br/>of sustainable investing</li> <li>Established<br/>infrastructure or<br/>optimistic/value-add?<br/>How to correctly define</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                  | strategies increase<br>profitability and sell-on<br>value<br>- To what extent does                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <ul> <li>financial performance with sustainability initiatives</li> <li>How sustainability initiatives can lead to cost savings, increased</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in<br/>their portfolios?</li> <li>Does ESG-compliant</li> </ul>                                                                                                                                                                                                                                                                                                                                                          |
| <ul> <li>and EV charging in the age<br/>of sustainable investing</li> <li>Established<br/>infrastructure or<br/>optimistic/value-add?<br/>How to correctly define<br/>the energy subsectors</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                        | strategies increase<br>profitability and sell-on<br>value<br>- To what extent does<br>implementing                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <ul> <li>financial performance with sustainability initiatives</li> <li>How sustainability initiatives can lead to cost savings, increased property value, and</li> </ul>                                                                                                                                                                                                                                                                                                                                                            | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in<br/>their portfolios?</li> <li>Does ESG-compliant<br/>private debt strategies</li> </ul>                                                                                                                                                                                                                                                                                                                              |
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| <ul> <li>and EV charging in the age<br/>of sustainable investing</li> <li>Established<br/>infrastructure or<br/>optimistic/value-add?<br/>How to correctly define<br/>the energy subsectors</li> <li>The role the subsectors<br/>play to enable the</li> </ul>                                                                                                                                                                                                                                                                                                                                                                | strategies increase<br>profitability and sell-on<br>value<br>- To what extent does<br>implementing<br>sustainability increase<br>resilience?                                                                                                                                                                                                                                                                                                                                                                                                                 | <ul> <li>financial performance with sustainability initiatives</li> <li>How sustainability initiatives</li> <li>How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment</li> </ul>                                                                                                                                                                                                                                                                                      | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in<br/>their portfolios?</li> <li>Does ESG-compliant<br/>private debt strategies<br/>result in an increased<br/>credit quality within the</li> </ul>                                                                                                                                                                                                                                                                     |
| <ul> <li>and EV charging in the age<br/>of sustainable investing</li> <li>Established<br/>infrastructure or<br/>optimistic/value-add?<br/>How to correctly define<br/>the energy subsectors</li> <li>The role the subsectors<br/>play to enable the<br/>energy transition</li> </ul>                                                                                                                                                                                                                                                                                                                                          | strategies increase<br>profitability and sell-on<br>value<br>- To what extent does<br>implementing<br>sustainability increase<br>resilience?<br>- Case studies from real                                                                                                                                                                                                                                                                                                                                                                                     | <ul> <li>financial performance with sustainability initiatives</li> <li>How sustainability initiatives</li> <li>How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment</li> <li>Understanding the</li> </ul>                                                                                                                                                                                                                                                           | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in<br/>their portfolios?</li> <li>Does ESG-compliant<br/>private debt strategies<br/>result in an increased<br/>credit quality within the<br/>portfolio?</li> </ul>                                                                                                                                                                                                                                                      |
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| <ul> <li>and EV charging in the age<br/>of sustainable investing</li> <li>Established<br/>infrastructure or<br/>optimistic/value-add?<br/>How to correctly define<br/>the energy subsectors</li> <li>The role the subsectors<br/>play to enable the<br/>energy transition</li> <li>Exploring the<br/>sustainability of batteries</li> </ul>                                                                                                                                                                                                                                                                                   | strategies increase<br>profitability and sell-on<br>value<br>- To what extent does<br>implementing<br>sustainability increase<br>resilience?<br>- Case studies from real<br>PE investments<br>Moderator: <b>Ruth Knox,</b>                                                                                                                                                                                                                                                                                                                                   | <ul> <li>financial performance with sustainability initiatives</li> <li>How sustainability initiatives</li> <li>How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment</li> <li>Understanding the impact of evolving environmental</li> </ul>                                                                                                                                                                                                                          | <ul> <li>debt</li> <li>What are managers<br/>doing to create value in<br/>their portfolios?</li> <li>Does ESG-compliant<br/>private debt strategies<br/>result in an increased<br/>credit quality within the<br/>portfolio?</li> <li>Should all investments<br/>be structured as</li> </ul>                                                                                                                                                                                                 |
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|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Hala El Akl, Vice President<br>of Sustainable Investing and<br>Operations, Oxford<br>Properties Group<br>Tzvete Doncheva, Investor<br>Relations Lead, PT1<br>Nick Chee, Senior Associate<br>ESG & Stewardship,<br>AustralianSuper<br>Abigail Dean, Head of<br>Strategic Insights, Real<br>Assets, Nuveen                                                                                                                                                                                                                                                                                                                                                                                                                  | Investment Director,<br>European Pension Practice,<br><b>Cambridge Associates</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 16:10<br>Infrastructure Case Study                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 16:10<br>Private Equity AI Case<br>Study<br>Lisa Weaver-Lambert,<br>NED, Technology & Data<br>Executive, Independent<br>In conversation with<br>Sabrina Pervez, Director<br>Alternative Assets, Robin AI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 16:10<br>Real Estate Case Study                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 16:10<br>Case Study: Opportunities<br>in Private Credit in CEE<br>Magdalena Sniegocka,<br>Principal, CVI Dom Maklerski                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <ul> <li>16:30</li> <li>The continuing strength of infrastructure debt</li> <li>Identifying strategies for effectively managing risk and liquidity in today's environment</li> <li>Investigating if infrastructure debt will continue to outperform alternative credit strategies</li> <li>What the future holds for investors and borrowers</li> <li>Bérénice Arbona, Head of Infrastructure Debt, LBPAM Nadine Wagner, Investment Manager, MEAG</li> <li>Nadine Wagner, Investment Manager, MEAG</li> <li>Nadine Wagner, Investment Manager, MEAG</li> </ul> | <ul> <li>16:30</li> <li>Growth and Venture in Europe</li> <li>Discussing the various exit strategies available to European venture &amp; growth</li> <li>Analysing the latest funding trends in European startups,</li> <li>Assessing the regulatory environment for venture capital and growth-stage investments in Europe and its implications for investors</li> <li>Moderator: Florence</li> <li>Keelson-Anfu, Senior</li> <li>Manager, Private Markets,</li> <li>London Stock Exchange</li> <li>Jan Rutherford, Partner,</li> <li>Scottish Equity Partners</li> <li>Gayatri Sarkar, Founder and CEO, Advaita Capital</li> <li>Agata Nowicka, Founder,</li> <li>Managing Partner, Female</li> <li>Foundry</li> </ul> | <ul> <li>16:30</li> <li>Prospering in a more<br/>challenging environment<br/>for logistics and industrials</li> <li>Implementing strategies<br/>to build resilience<br/>against disruptions</li> <li>How does Europe<br/>compare with other<br/>markets in terms of<br/>opportunities for<br/>investors?</li> <li>Value creation<br/>opportunities from<br/>leveraging innovative<br/>technologies</li> <li>Laurie Lagarde, Managing<br/>Director - Head of EMEA<br/>Logistics Operator Division,</li> <li>CBRE Investment<br/>Management<br/>Martina Malone, Managing<br/>Director, Global Head of<br/>Capital Raising, Prologis</li> <li>Daniela Gomez, Senior<br/>Associate - Fund<br/>Management, Realterm</li> </ul> | <ul> <li>16:30</li> <li>Is specialty finance ripe with opportunity?</li> <li>Why are niche markets so attractive to investors right now?</li> <li>Do higher returns mean higher risk in this segment of the market and are investors being compensated for the risk?</li> <li>Opportunities across ABL, bridge financing, aviation, royalties, NAV financing, litigation finance etc.</li> <li>Dr. Gabriella Kindert, Independent Board Member, Neptune Leasing, a.o.</li> <li>Nadine Buckland, CEO, Zenzic Capital Adriana Clancy, Partner, Corbin Capital Partners</li> </ul> |

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|                           | Karen McCormick, Chief<br>Investment Officer,<br>Beringea |                          |                          |
|---------------------------|-----------------------------------------------------------|--------------------------|--------------------------|
| 17:05                     | 17:05                                                     | 17:05                    | 17:05                    |
| Infrastructure Think Tank | Private Equity Think Tank:                                | Real Estate Think Tank   | Private Debt Think Tank  |
| over drinks               | driving diversity and                                     | over drinks              | over drinks              |
| Sponsored opportunity to  | advancing your career in                                  | Sponsored opportunity to | Sponsored opportunity to |
| host                      | private equity                                            | host                     | host                     |
|                           | Christy O'Connell,                                        |                          |                          |
|                           | Counsel, Cleary Gottlieb                                  |                          |                          |
|                           | Joanna Roberts, Counsel,                                  |                          |                          |
|                           | Cleary Gottlieb                                           |                          |                          |
|                           | Ferdisha Snagg, Counsel,                                  |                          |                          |
|                           | Cleary Gottlieb                                           |                          |                          |

#### 17:45-19:15

Sponsorship Opportunity Close of conference followed by cocktail reception

#### Day Two:

5 December

#### 7:30-9:00 **Coffee & registration**

08:00-09:00 Breakfast Networking Sessions 6 concurrent networking Workshops

#### 09:05

### **Chairperson's Opening Remarks**

09:10

#### The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions, and longer hold periods
- To what extent can AI play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

09:45

#### **PEI Data Presentation**

#### 09:55

#### Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

For program information: Charles Gould <u>charles.g@pei.group</u> For sponsorship opportunities: Chris Wagland <u>chris.w@pei.group</u> For registration queries: **Customer Services** <u>customerservices@pei.group</u>

<u>Women in Private Markets Summit</u> →

#### Daria Litvinova, Head of Investor Relations - Partner, Vauban Infrastructure Partners Erin Sarret, Associate Fellow, Saïd Business School

#### 10:35 Coffee & networking

#### 11:10

#### Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

#### Moderator: Alex Chauvin, Partner, White & Case

#### Valérie Handal, Managing Director, HarbourVest Partners

Charlie Walker, Deputy Chief Executive Officer, London Stock Exchange

## Tori Buffery, Senior Director, Secondaries, Nicola Wealth

Maria Aguilar-Wittman, Co-Head Infrastructure Funds & Co-Investments, Allianz Capital Partners

11:50

#### Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Assessing the role of regulatory reforms in expanding access and fostering investor confidence
- Exploring the emergence of innovative structures such as long-term asset funds

#### Moderator: Sabina Comis, Partner, Dechert

#### Caroline Heinrichs, Investment Solutions, Perpetual Investors

Olivia Kebble, Associate Principal, Moonfare

Claire Madden, Founder & Managing Partner, Connection Capital

#### 12:30

#### **Private Markets Investment Committee**

Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.

Irina Frolova-Vernède, Independent Non-Executive Director, Chair Investment Committee Elizabeth Weymouth, Founder & Managing Partner, Grafine Partners

13:00

#### Lunch and room set (Future Leaders arrive for future leaders' session)

Sponsored opportunity Senior Leaders Lunch

14:00

#### **Inaugural Future Leaders Session**

A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.

For program information: Charles Gould <u>charles.g@pei.group</u> For sponsorship opportunities: Chris Wagland chris.w@pei.group

Keynote Speaker: Debroah Zurkow, Global Head of Investment, AllianzGI

15:30 **Close of conference** 

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<u>Women in Private Markets Summit</u> →