

# **Day One: 4 December**

8:00-9:00

#### **Coffee & registration**

8:00-09:00

#### **LP Breakfast Roundtable**

Discuss key challenges with the shifting landscape of organizational expense obligations over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA.

Holly Makarchuk, Relationship Manager, ILPA

Teia Merring, Senior Investment Director, USS

**Helena Threlfall**, Portfolio Manager - Environmental Opportunities, **Local Pensions Partnership**.

9:10

**Chairs opening address** 

Laurie Mahon, Senior Advisor, Infrastructure Markets

9:15

Fireside chat: The Future of London as a Global Financial Centre Catherine McGuinness CBE CC, Past Chair, City of London's Policy & Resources Committee

Dame Julia Hoggett, Chief Executive Officer, London Stock Exchange

9:45

#### Diversity dialogue: the role of senior leaders in driving systemic change

- Strategies for benchmarking gender diversity progress and establishing meaningful metrics
- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

**Moderator: Denise Gibson**, UK Managing Partner, Executive Committee Member, **A&O Shearman** 

James Brocklebank, Managing Partner, Advent International

**Gurpreet Manku, CEO, Level 20** 

Deborah Zurkow, Global Head of Investments, AllianzGI

**Antje Hensel-Roth**, Board Member and Chief People and External Affairs Officer, **ICG** 

Gwenola Chambon, CEO-Managing Partner, Vauban Infrastructure Partners

For program information: **Charles Gould**<u>charles.q@pei.group</u>

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10:30

#### State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

**Moderator: Alexandra Davidson**, Global Head of Funds & Investment Management, **Clifford Chance** 

Teia Merring, Senior Investment Director, USS
Vanessa Shia, Head of Private Markets, London CIV
Michela Bariletti, Chief Credit Officer, The Phoenix Group
Gillian Evans, Managing Director - Client Solutions Group, Macquarie Asset
Management

11:15

#### **Networking Break**

Specific areas for networking

Women in Infrastructure Forum London 2024	Women in Private Equity Forum London 2024	Women in Real Estate Forum London 2024	<b>Women in Private</b> <b>Debt Forum</b> London 2024
11:55 Opening remarks Laurie Mahon, Senior Advisor, Infrastructure Markets	11:55 Opening remarks Gurpreet Manku, CEO, Level 20	11:55 Opening remarks Gila Cohen, Partner, Chief Investment Officer, Vanbarton Group	11:55 Opening remarks Sabrina Fox, CEO, European Leveraged Finance Association
12:00 The state of play in infrastructure: prospering in a more challenging environment	12:00 The state of play in private equity: finding opportunities in today's market - Identifying emerging sectors and geographic regions with promising growth potential	12:00 The state of play in real estate: outlining the top strategic priorities in today's market - How to tackle the 2-trillion wall in global real estate debt - Finding opportunities amid a profound shift	12:00 The state of play in private debt: Evaluating the through-the-cycle value of the asset class  - Where are we now in the cycle? - With the higher rates what is the impact on borrower appetite- is

**PERE** 

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Private Debt Investor

- Why will infrastructure prove a safe and enticing haven for investors in a challenging investment environment?
- What does recent consolidation mean for the asset class? Is this a sign of things to come?
- What is the next frontier for infrastructure?

Moderator: Amy Mahon, Partner, Global Co-Head of Energy and Infrastructure, **Simpson Thacher & Bartlett** Assia Belkahia, Partner, Antin **Infrastructure Partners Pilar Banegas**, Partner, Fund Management, **InfraRed Capital Partners** Cristina Gonzalez, Managing Director, KKR Irini Kalamakis, Senior Managing Director & Global Head of Strategic Partnerships, OMERS **Infrastructure** 

- How are managers leveraging technology and data analytics to drive returns?
- Discussion around market innovations that managers are employing

Moderator: Christy
O'Connell, Counsel,
Cleary Gottlieb
Mirja Lehmler-Brown,
Partner, Hayfin
Rhonda Ryan, Partner,
Head of European Private
Equity, Mercer
Joe Topley, Chief
Executive Officer, GBL
Capital
Jenny Newmarch, Head
of Private Equity, Aware
Super

- in the real estate landscape
- Assessing the most attractive markets and investment strategies in Europe and beyond

Moderator: Isabel
Berger, Partner, Gibson
Dunn
Jenny Hammarlund,
Senior Managing
Director, OTPP RE
Europe
Mai-Lan de Marcilly,
Managing Director, KKR
Christine Fritz, Co-Senior
Portfolio Manager, PGIM
Real Estate
Ioanna Paschalidou,
Managing Director,
Henderson Park

- there enough dealflow?
- How long will the "golden era" of private credit continue?

Moderator: Isabella Mashru, Partner, Clifford Chance **Christine Vanden** Beukel, Managing Director, Crescent Credit **Europe** Jennifer Hartviksen, Managing Director, Head of Global Credit, IMCO Catalina Stoica, Principal, Head of Co-Investment, **Park Square Capital** Sophia Alison, Head of Direct Lending EMEA, **Macquarie Asset** Management Andrea Fernandez, Partner, Head of Product Management and Investor Relations, European Credit and Corporate Secondaries, **Ares Management** 

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Private Equity International

# **Women in Private Markets Summit**

London 2024

12:40

### **Exploring the potential** and roadblocks in digital infrastructure investments

- How digital infrastructure is faring in the high inflation and interest rates era
- Navigating the roadmap for sustainable digital infrastructure
- What's next for digital infrastructure?

**Moderator: Eimear** Coady, Partner, A&O **Shearman** Anaïs Triboulet, Director, **DC Advisory** Svetlana Barthelemy, Senior Vice President, GIC Phoebe Smith, Managing Director, **PATRIZIA** Pascale Labrecque, Principal - Investment Management, **Digital Bridge** 

12:40

## **Exploring deal** dynamics in the **European PE market**

- Are valuations still too high?
- Evaluating whether dealmaking activities are showing signs of recovery
- Identifying hotspots and areas of opportunity

**Moderator: Gemma** Roberts, Partner, Co-Chair London Office, Goodwin Helene Schutrumpf, Director of IR and Fundraising, **AURELI** Marta Stojanova, Director, S&P Global Kalyani Harar, Director of Private Investments, Wellington

**Management** 

12:40

### Investing in alternative real estate strategies including data centres, healthcare, student housing and more

- What is driving increased investor interest in nontraditional sectors?
- Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them
- Identifying operational considerations and potential value creation opportunities within alternative sectors

Moderator: Evelyn Lee, Editor, **PERE** Anne Gales, Partner & Co-Founder. **Threadmark** Roxana Mohammadian-Molina, Chief Strategy Officer, **Blend Investment** Management Ami Kotecha, Co-Founder & President. **Amro Partners** Vivienne Howell, Head of Healthcare, Civitas

12:40

### **Opportunities for** investors in real asset debt

- Is the macro environment pushing investors to diversify their allocation into private infrastructure and real estate credit which has a lower correlation and different cycle?
- What comparative advantages does the private real estate debt market present in contrast to other sectors of corporate credit investment?
- How are managers navigating regulatory frameworks and pressures?

Moderator: **Sweta** Chanda, Managing Director, Head of Business Strategy, **Monroe Capital** Shivani Goolab, Director, Investec Real **Estate** Nailah Flake, Managing Partner, Brookfield Credit **Beatrice Dunpot, Co-**

Head of Real Estate Debt,

Europe, **ESR Europe** 

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Henri Vuong, Executive

			Director, Head of Debt
			Investment Research, <b>PGIM</b>
			investment nesetion, i emi
13:15			
Lunch			
14:15	14:15	14:15	14:15
Investor perspectives on	Investor Panel:	Investors views on	Investor views on
the infrastructure asset	Allocating to private	investment	private credit in the
class	equity during uncertain	opportunities in Europe	current environment
- Exploring the demand	times	- What macro and	- What key factors do
for more complex	- Strategies for	geopolitical factors	LPs evaluate when
structure deals	mitigating risk and	are impacting the	assessing private
- How infrastructure	optimizing returns in	decisions of asset	credit managers and
investors plan to	volatile market	allocators?	their funds?
tackle the tailwinds	conditions		

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London 2024

- from the increase in interest rates
- Looking into a crystal ball: the future for investor-manager relationships

**Moderator: Elisabeth** Johnson, Partner, **Linklaters** Katya Romashkan,

Aware Super Portfolio Manager - Infrastructure,

**Aware Super** Aurelie Hariton-Fardad,

Managing Director, **MetLife Investment** 

Management **Tanriverdi Versmissen** 

**Isil**. Head of Infrastructure Debt Transactions,

**Munich-MEAG** Alena Antonava

Investment Manager, Railpen

- How are investors dealing with overallocation issues and other challenges?
- Investor views on innovations managers are implementing

**Moderator: Barbara** Castellano, Managing Director, **S&P Global** Anna Barath, Chief Investment Officer, Bite **Investments** Nathalie Chollet, Head of Circular Economy & Industrial Resilience Equity Investments,

**European Investment Fund** 

Cari Lodge, Managing Director, CF Private **Equity** Charlotte Kjærulff, Vice President, ATP Private **Equity Partners** 

**Director Senior** Alternative Investments Specialist, Feri Trust

Nicole Grützmacher,

- Assessing the attractiveness of various real estate strategies to investors
- Strategies and considerations for LPs to navigate uncertainty and volatility in the European real estate market

**Moderator: Omega** Poole, Co-founder & Managing Partner, **Propela Ventures Anne Koeman-**Sharapova, Head of Europe Real Estate Investment, Mercer Anja Ritchie, Managing Director, **StepStone** Group Francesca Boucard. Head Real Estate Research & Strategy, **Swiss Life Asset** 

- To what extent is lack of liquidity impacting direct lenders' fundraising efforts?
- How is liquidity impacting portfolio construction and investment decisions in credit?

**Moderator: Kirsten** Bode, Co-Head of Private Debt, Pan-Europe, Muzinich & Co Nemashe Sivayogan, Head of Pensions and Treasury, London

**Borough of Merton** Dalit Nuttall, Principal,

West Valley Capital Pravi Prakash,

Investment Manager,

Railpen **Sophie Pierce**, Senior

Associate, Investments, WTW

14:50

# The Infrastructure landscape in 2025 and beyond

Why is there an abundance of optimism for growth in infrastructure currently?

14:50

# Navigating the rise of healthcare investing in private equity

Is healthcare still primarily a place for specialist investors? What's needed to attract larger pools of capital?

14:50

**Managers** 

### **Unlocking** opportunities: exploring the landscape of real estate debt

- To what extent is this a golden era for real estate debt?
- The rise of the insurance lender in large property

14:50

### The workings of multi lender unitranche club deals

How do terms and pricing look for unitranche deals in contrast to syndicated debt?

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- Increasing diversification of infrastructure asset types
- Assessing where the boundaries will be pushed to next in infrastructure

Moderator: Alice Brogi, Partner, Gibson Dunn Alice Usanase, Lead, Europe, Middle East & Francophone Africa, Africa Finance

Corporation Kashif Khan, Director, Infrastructure & Project Finance, MetLife Investment

Managing Director, Infrastructure, CPPIB

Natasa Kovacevic,

Management

Laurence Monnier, Senior Adviser, Gira **Strategic Finance** 

15:25

- Which sub-sectors of healthcare are proving most resilient to market turbulence?
- How are investors setting themselves up for success in a complex sector?

**Moderator: Shimin Lee**, Partner, **Clifford Chance** Annette Clancy, Operational Investor, **JEITO Capital** Tara Bishop, Founder, **Black Opal Ventures** Katie Beckingham, Director, August Equity

- markets and the implications for borrowers and lenders
- Strategic opportunities and challenges for investors and lenders

**Moderator: Lucy Scott**. Deputy Editor, Real **Estate Capital** Laurine Amiel

Investment Director, Private Credit, Australian Super Wendy Cai-Lee, CEO

and Founder, Piermont Prabby Mann, Head of Real Estate, Phoenix Group Ana Gonzalez-Iglesias,

Managing Director, **Blackstone** 

- How to avoid lender to lender disputes
- Pros and cons of sole lenders vs club deals

**Moderator: Romane** Guitard, Partner, Augusta & Co Kristina Matthews, Partner, Falcon **Investments** Mina Melik Şentürk, **Financial** Consultant/Board

Member, **CCN Holding** Janine Harion, Managing Director, **Permira Credit** 

#### **Coffee break**

15:40

## Analysing the emerging stars: Hydrogen, batteries, and EV charging in the age of sustainable investing

Established infrastructure or optimistic/value-add? How to correctly define the energy subsectors

15:40

### **Integrating ESG with** value creation

- How do sustainability strategies increase profitability and sellon value
- To what extent does implementing sustainability increase resilience?

15:40

## **Decarbonising real** estate: driving better long-term financial performance with sustainability initiatives

How sustainability initiatives can lead to cost savings, increased property

15:40

### Generating upside from sustainability in private debt

- What are managers doing to create value in their portfolios?
- Does ESG-compliant private debt strategies result in an increased

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Private Equity International

# **Women in Private Markets Summit** London 2024

- The role the subsectors play to enable the energy transition
- Exploring the sustainability of batteries and EV charging

**Moderator: Anne-Louise** Petersen, Senior Reporter, Infrastructure **Investor Patricia Rodrigues** Jenner, Member of Infrastructure Investment Committees UK, GLIL & Africa's AIIM Emma Tinker, Cofounder and CIO, Asper **Investment** Management Evelina Olago, Managing Director, Client & Strategy, Just Climate Ingrid Edmund, Senior

Investment Director,

Case studies from real PE investments

**Moderator: Ruth Knox.** Partner, Corporate Department, Paul **Hastings** Elena Mariotti. Managing Director, Head of Sustainability Stewardship, **Cerberus** Capital Management Joanna Reiss, Partner and Co-Head of Impact Investing, Apollo Eimear Palmer, Partner, Global Head of Sustainability, Pantheon **Ventures** Miriam Wrobel, Global Head of ESG & Sustainability, FTI Consulting

- value, and improved return on investment
- Understanding the impact of evolving environmental regulations and building codes on real estate portfolios
- Exploring innovative technologies and strategies for decarbonising real estate portfolios

**Moderator: Tzvete** Doncheva, Investor Relations Lead, PT1 Diana Louis, Head of Alternative Assets ESG Integration, MEAG Hala El Akl, Vice President of Sustainable Investing and Operations, **Oxford Properties** Group Nick Chee, Senior Associate ESG &

Stewardship, **AustralianSuper** Abigail Dean, Head of Strategic Insights, Real Assets, Nuveen

credit quality within the portfolio?

Should all investments be structured as sustainability linked loans or is it not always suitable for the borrower?

**Moderator: Sabrina Fox.** CEO, European **Leveraged Finance Association** Wee Kii Teh, Portfolio Manager, Allianz Global **Investors** Rebecca Davis, Senior Investment Director, **European Pension** Practice, Cambridge **Associates** Niamh Whooley, Managing Director, Head of Sustainable Investing. **Pemberton Asset** Management

16:10

**Downing** 

**EM Case Study: how** impact and sustainability are driving the returns in the Emerging Africa & **Asia Infrastructure Fund** Mariana

16:10

**Creating value in PE** with AI: Substance or **Snake Oil** Lisa Weaver-Lambert, NED, Technology & Data Executive, **Independent** In conversation with

16:10

**Real Estate Case Study** 

16:10

Case Study: **Opportunities in Private Credit in CEE** Magdalena Sniegocka, Principal, **CVI Dom** Maklerski

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	Sabrina Pervez, Director Alternative Assets, Robin Al		
16:30	16:30	16:30	16:30
The continuing strength	<b>Growth and Venture in</b>	Prospering in a more	Is speciality finance ripe
of infrastructure debt	Europe	challenging	with opportunity?
<ul> <li>Identifying strategies for effectively managing risk and liquidity in today's environment</li> <li>Investigating if infrastructure debt will continue to outperform alternative credit strategies</li> <li>What the future holds for investors and borrowers</li> <li>Moderator: Claire</li> </ul>	<ul> <li>Discussing the various exit strategies available to European venture &amp; growth</li> <li>Analysing the latest funding trends in European startups,</li> <li>Assessing the regulatory environment for venture capital and growth-stage investments in Europe and its implications</li> </ul>	environment for logistics and industrials  - Implementing strategies to build resilience against disruptions - How does Europe compare with other markets in terms of opportunities for investors?  - Value creation opportunities from leveraging innovative	<ul> <li>Why are niche markets so attractive to investors right now?</li> <li>Do higher returns mean higher risk in this segment of the market and are investors being compensated for the risk?</li> <li>Opportunities across ABL, bridge financing, aviation, royalties, NAV financing,</li> </ul>
Williams, Partner, Simpson Thacher	for investors	technologies	litigation finance etc.
<b>Bérénice Arbona</b> , Head	Moderator: Florence	Moderator: Charlotte	Moderator: <b>Dr. Gabriella</b>
of Infrastructure Debt,	Keelson-Anfu, Senior	<b>D'Souza</b> , EMEA editor,	Kindert, Independent
LBPAM	Manager, Private Markets,	PERE	Board Member, <b>Neptune</b>
Nadine Wagner,	London Stock Exchange	Laurie Lagarde,	Leasing, a.o.
Investment Manager,	<b>Jan Rutherford</b> , Partner,	Managing Director -	Nadine Buckland, CEO,
MEAG	Scottish Equity	Head of EMEA Logistics	Zenzic Capital
Mathilde Ketoff, Deputy	Partners~	Operator Division, <b>CBRE</b>	Adriana Clancy, Partner,
CIO - Head of Debt	Gayatri Sarkar, Founder	Investment	Corbin Capital Partners
Investment, RGREEN	and CEO, <b>Advaita</b>	Management	
INVEST	Capital	Martina Malone,	
	Agata Nowicka,	Managing Director,	
	Founder, Managing	Global Head of Capital	
	Partner, Female Foundry	Raising, <b>Prologis</b>	
	Karen McCormick, Chief	Daniela Gomez, Senior	
	Investment Officer,	Associate - Fund	
17.05	Beringea	Management, <b>Realterm</b>	1= 00

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17:05

**Private equity Think** 

**Tank: driving diversity** 

17:05

**Tank** 

**Infrastructure Think** 

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17:00

17:05

**Real Estate Think Tank** 



Laurie Mahon, Senior Advisor, Infrastructure Markets	and advancing your career in private equity Christy O'Connell, Counsel, Cleary Gottlieb	Gila Cohen, Partner, Chief Investment Officer, Vanbarton Group	Private Debt Think Tank Dalit Nuttall, Principal, West Valley Capital
	Joanna Roberts, Counsel, Cleary Gottlieb Ferdisha Snagg, Partner elect, Cleary Gottlieb		

17:45-19:15

Sponsorship Opportunity
Close of conference followed by cocktail reception

# **Day Two: 5 December**

7:30-9:00

**Coffee & registration** 

8:00-9:00

**Breakfast Networking Sessions** 

Workshop A	Workshop B	Workshop C
Key debt finance considerations	Unleashing your Authentic	Merger control in private equity -
for 2025	Leadership in the face of digital	recent trends and insights
Kavita Davis, Partner, Gibson	challenges	Ricardo Zimbrón, Partner, Cleary
Dunn	Edith Lassiat, Mentoring for	Gottlieb
	powerful women, Editions EHL.	Carolina Cury Ricciardi, Associate,
	University of the Self	Cleary Gottlieb
Workshop D	Workshop E	Workshop F
Cracking the Code: Retaining	Exploring the secrets of the	Too Assertive or Not Assertive
Women in Asset Management	Boardroom	Enough: leading with authentic
Candice Richards, CEO +	Fiona Hathorn, CEO, WB Director	authority in a male-dominated
Founder, <b>Moxie</b>		environment

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Cecilie Søndergaard Nielsen, Managing Director, Founder, CN8 Leadership Confidence

9:05

#### **Chairperson's Opening Remarks**

9:10

#### The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions, and longer hold periods
- To what extent can Al play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

Moderator: Lisa Weaver-Lambert, NED, Technology & Data Executive, Independent Anne-Laurence Roucher, Deputy CEO, Head of Impact Private Equity & Natural Capital, Mirova

Lu Zhang, Founder and Managing Partner, Fusion Fund Zoe Jeanroy-Broz, Senior Vice President, Vauban Infrastructure Partners

Streisan Bevan, Independent, Operating Partner, SGB Digital Consulting

9:50

PEI Data Presentation
Atheetha Bani, Research Manager, PEI Group

10:00

#### Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

Moderator: Erin Sarret, Associate Fellow, Saïd Business School

Amanda Tonsgaard, Partner - Head of Investor Relations, AIP Management Jane Bowes, Managing Director, Threadmark
Thiri Thant Mon, Director of Investor Relations, Climate Investment

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10:45

#### Coffee & networking

#### 11:15

#### Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

Moderator: Alex Chauvin, Partner, White & Case

Valérie Handal, Managing Director, HarbourVest Partners

Charlie Walker, Deputy Chief Executive Officer, London Stock Exchange

Tori Buffery, Senior Director, Secondaries, Nicola Wealth

Fahad Shams, Senior Portfolio Manager, Allianz Capital Partners

Casandra Pinamonti, Principal, Infrastructure Secondaries, Ares Management

12:00

#### Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Is the regulatory framework and expanding offering meeting LP needs?
- Exploring the emergence of innovative structures such as long-term asset funds

Moderator: Sabina Comis, Partner, Dechert

Caroline Heinrichs, Investment Solutions, Perpetual Investors

Olivia Kebble, Associate Principal, Moonfare

Claire Madden, Founder & Managing Partner, Connection Capital

Ana Kekovska, Global Head of Corporate Services, Gen II

12:40

Fireside chat - The New Era of Due Diligence: how allocators are evaluating GPs in a changing world

Irina Frolova-Vernède, Independent Non-Executive Director, Chair Investment Committee

In conversation with

Elizabeth Weymouth, Founder & Managing Partner, Grafine Partners

13:00

Lunch and room set (Future Leaders arrive for future leaders' session)

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Private Equity International

Women in Private Markets Summit London 2024



Senior Leaders Lunch

14:00

#### **Inaugural Future Leaders Session**

A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.

Keynote Speaker: Deborah Zurkow, Global Head of Investments, AllianzGI

15:30

**Close of conference** 

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