

Women in Private Markets Summit London 2024

Day One: 4 December

8:00-9:00

Coffee & registration

8:00-9:00

LP Breakfast Roundtable

Discuss key challenges with the shifting landscape of organizational expense obligations over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA.

Holly Makarchuk, Relationship Manager, **ILPA**

Teia Merring, Senior Investment Director, **USS**

Helena Threlfall, Portfolio Manager - Environmental Opportunities, **Local Pensions Partnership**.

9:10

Chairs opening address

Laurie Mahon, Senior Advisor, **Infrastructure Markets**

9:15

Fireside chat: The Future of London as a Global Financial Centre

Catherine McGuinness CBE CC, Past Chair, **City of London's Policy & Resources Committee**

Dame Julia Hoggett, Chief Executive Officer, **London Stock Exchange**

9:45

Diversity dialogue: the role of senior leaders in driving systemic change

- Strategies for benchmarking gender diversity progress and establishing meaningful metrics
- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

Moderator: Denise Gibson, UK Managing Partner, Executive Committee Member, **A&O Shearman**

James Brocklebank, Managing Partner, **Advent International**

Gurpreet Manku, CEO, **Level 20**

Deborah Zurkow, Global Head of Investments, **AllianzGI**

Antje Hensel-Roth, Board Member and Chief People and External Affairs Officer, **ICG**

Gwenola Chambon, CEO-Managing Partner, **Vauban Infrastructure Partners**

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10:30

State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

Moderator: Alexandra Davidson, Global Head of Funds & Investment Management, **Clifford Chance**

Teia Merring, Senior Investment Director, **USS**

Vanessa Shia, Head of Private Markets, **London CIV**

Michela Bariletti, Chief Credit Officer, **The Phoenix Group**

Gillian Evans, Managing Director - Client Solutions Group, **Macquarie Asset Management**

11:15

Networking Break

Specific areas for networking

<p>Infrastructure Investor</p> <p>Women in Infrastructure Forum London 2024</p> <p>11:55 Opening remarks Laurie Mahon, Senior Advisor, Infrastructure Markets</p>	<p>Private Equity International</p> <p>Women in Private Equity Forum London 2024</p> <p>11:55 Opening remarks Gurpreet Manku, CEO, Level 20</p>	<p>PERE</p> <p>Women in Real Estate Forum London 2024</p> <p>11:55 Opening remarks Gila Cohen, Partner, Chief Investment Officer, Vanbarton Group</p>	<p>Private Debt Investor</p> <p>Women in Private Debt Forum London 2024</p> <p>11:55 Opening remarks Sabrina Fox, CEO, European Leveraged Finance Association</p>
<p>12:00 The state of play in infrastructure: prospering in a more challenging environment</p>	<p>12:00 The state of play in private equity: finding opportunities in today's market</p> <ul style="list-style-type: none"> - Identifying emerging sectors and geographic regions with promising growth potential 	<p>12:00 The state of play in real estate: outlining the top strategic priorities in today's market</p> <ul style="list-style-type: none"> - How to tackle the 2-trillion wall in global real estate debt - Finding opportunities amid a profound shift 	<p>12:00 The state of play in private debt: Evaluating the through-the-cycle value of the asset class</p> <ul style="list-style-type: none"> - Where are we now in the cycle? - With the higher rates what is the impact on borrower appetite- is

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<ul style="list-style-type: none"> - Why will infrastructure prove a safe and enticing haven for investors in a challenging investment environment? - What does recent consolidation mean for the asset class? Is this a sign of things to come? - What is the next frontier for infrastructure? <p>Moderator: Amy Mahon, Partner, Global Co-Head of Energy and Infrastructure, Simpson Thacher & Bartlett Assia Belkahia, Partner, Antin Infrastructure Partners Pilar Banegas, Partner, Fund Management, InfraRed Capital Partners Cristina Gonzalez, Managing Director, KKR Irini Kalamakis, Senior Managing Director & Global Head of Strategic Partnerships, OMERS Infrastructure</p>	<ul style="list-style-type: none"> - How are managers leveraging technology and data analytics to drive returns? - Discussion around market innovations that managers are employing <p>Moderator: Christy O'Connell, Counsel, Cleary Gottlieb Mirja Lehmler-Brown, Partner, Hayfin Rhonda Ryan, Partner, Head of European Private Equity, Mercer Joe Topley, Chief Executive Officer, GBL Capital</p>	<p>in the real estate landscape</p> <ul style="list-style-type: none"> - Assessing the most attractive markets and investment strategies in Europe and beyond <p>Moderator: Isabel Berger, Partner, Gibson Dunn Jenny Hammarlund, Senior Managing Director, OTPP RE Europe Mai-Lan de Marcilly, Managing Director, KKR Christine Fritz, Co-Senior Portfolio Manager, PGIM Real Estate</p>	<p>there enough dealflow?</p> <ul style="list-style-type: none"> - How long will the "golden era" of private credit continue? <p>Moderator: Isabella Mashru, Partner, Clifford Chance Christine Vanden Beukel, Managing Director, Crescent Credit Europe Jennifer Hartviksen, Managing Director, Head of Global Credit, IMCO Catalina Stoica, Principal, Head of Co-Investment, Park Square Capital Sophia Alison, Head of Direct Lending EMEA, Macquarie Asset Management</p>
<p>12:40</p> <p>Exploring the potential and roadblocks in digital infrastructure investments</p>	<p>12:40</p> <p>Exploring deal dynamics in the European PE market</p> <ul style="list-style-type: none"> - Are valuations still too high? 	<p>12:40</p> <p>Investing in alternative real estate strategies including data centres, healthcare, student housing and more</p>	<p>12:40</p> <p>Opportunities for investors in real asset debt</p> <ul style="list-style-type: none"> - Is the macro environment pushing

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<ul style="list-style-type: none"> - How digital infrastructure is faring in the high inflation and interest rates era - Navigating the roadmap for sustainable digital infrastructure - What's next for digital infrastructure? <p>Moderator: Eimear Coady, Partner, A&O Shearman Anaïs Triboulet, Director, DC Advisory Svetlana Barthelemy, Senior Vice President, GIC Phoebe Smith, Managing Director, PATRIZIA Pascale Labrecque, Principal - Investment Management, Digital Bridge</p>	<ul style="list-style-type: none"> - Evaluating whether dealmaking activities are showing signs of recovery - Identifying hotspots and areas of opportunity <p>Moderator: Gemma Roberts, Partner, Co-Chair London Office, Goodwin Helene Schutrumpf, Director of IR and Fundraising, AURELIUS Marta Stojanova, Director, S&P Global Sarah Brereton, Partner, Co-Head of Investment, Keyhaven Capital Partners Kalyani Harar, Director of Private Investments, Wellington Management</p>	<ul style="list-style-type: none"> - What is driving increased investor interest in non-traditional sectors? - Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them - Identifying operational considerations and potential value creation opportunities within alternative sectors <p>Moderator: Evelyn Lee, Editor, PERE Anne Gales, Partner & Co-Founder, Threadmark Roxana Mohammadian-Molina, Chief Strategy Officer, Blend Investment Management Ami Kotecha, Co-Founder & President, Amro Partners Vivienne Howell, Head of Healthcare, Civitas</p>	<ul style="list-style-type: none"> investors to diversify their allocation into private infrastructure and real estate credit which has a lower correlation and different cycle? - What comparative advantages does the private real estate debt market present in contrast to other sectors of corporate credit investment? - How are managers navigating regulatory frameworks and pressures? <p>Fiona Treble, Managing Director, Global Head of Membership, AIMA Shivani Goolab, Director, Investec Real Estate Nailah Flake, Managing Partner, Brookfield Credit</p>
<p>13:15 Lunch</p>			
<p>14:15 Investor perspectives on the infrastructure asset class</p>	<p>14:15 Investor Panel: Allocating to private equity during uncertain times</p>	<p>14:15 Investors views on investment opportunities in Europe</p>	<p>14:15 Investor views on private credit in the current environment</p>

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<ul style="list-style-type: none"> - Exploring the demand for more complex structure deals - How infrastructure investors plan to tackle the tailwinds from the increase in interest rates - Looking into a crystal ball: the future for investor-manager relationships <p>Moderator: Elisabeth Johnson, Partner, Linklaters Katya Romashkan, Aware Super Portfolio Manager - Infrastructure, Aware Super Aurelie Hariton-Fardad, Managing Director, MetLife Investment Management Tanriverdi Versmissen Isil, Head of Infrastructure Debt Transactions, Munich-MEAG Alena Antonava, Investment Manager, Railpen</p>	<ul style="list-style-type: none"> - Strategies for mitigating risk and optimizing returns in volatile market conditions - How are investors dealing with overallocation issues, rising interest rates and other challenges? - Investor views on innovations managers are implementing <p>Jenny Newmarch, Head of Private Equity, Aware Super Nathalie Chollet, Head of Circular Economy & Industrial Resilience Equity Investments, European Investment Fund Cari Lodge, Managing Director, CF Private Equity Charlotte Kjærulff, Vice President, ATP Private Equity Partners Nicole Grützmacher, Director Senior Alternative Investments Specialist, Feri Trust Anna Barath, Chief Investment Officer, Bite Investments</p>	<ul style="list-style-type: none"> - What macro and geopolitical factors are impacting the decisions of asset allocators? - Assessing the attractiveness of various real estate strategies to investors - Strategies and considerations for LPs to navigate uncertainty and volatility in the European real estate market <p>Moderator: Omega Poole, Co-founder & Managing Partner, Propela Ventures Anne Koeman-Sharapova, Head of Europe Real Estate Investment, Mercer Anja Ritchie, Managing Director, StepStone Group Francesca Boucard, Head Real Estate Research & Strategy, Swiss Life Asset Managers</p>	<ul style="list-style-type: none"> - What key factors do LPs evaluate when assessing private credit managers and their funds? - To what extent is lack of liquidity impacting direct lenders' fundraising efforts? - How is liquidity impacting portfolio construction and investment decisions in credit? <p>Moderator: Kirsten Bode, Co-Head of Private Debt, Pan-Europe, Muzinich & Co Nemashe Sivayogan, Head of Pensions and Treasury, London Borough of Merton Dalit Nuttall, Principal, West Valley Capital Pravi Prakash, Investment Manager, Railpen Sophie Pierce, Senior Associate, Investments, WTW</p>
<p>14:50 The Infrastructure landscape in 2025 and beyond</p>	<p>14:50 Navigating the rise of healthcare investing in private equity</p>	<p>14:50 Unlocking opportunities: exploring the landscape of real estate debt</p>	<p>14:50 The workings of multi lender unitranche club deals</p>

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<ul style="list-style-type: none"> - Why is there an abundance of optimism for growth in infrastructure currently? - Increasing diversification of infrastructure asset types - Assessing where the boundaries will be pushed to next in infrastructure <p>Alice Brogi, Partner, Gibson Dunn Alice Usanase, Lead, Europe, Middle East & Francophone Africa, Africa Finance Corporation Kashif Khan, Director, Infrastructure & Project Finance, MetLife Investment Management</p>	<ul style="list-style-type: none"> - Is healthcare still primarily a place for specialist investors? What's needed to attract larger pools of capital? - Which sub-sectors of healthcare are proving most resilient to market turbulence? - How are investors setting themselves up for success in a complex sector? <p>Moderator: Shimin Lee, Partner, Clifford Chance Annette Clancy, Operational Investor, JEITO Capital Tara Bishop, Founder, Black Opal Ventures Katie Beckingham, Director, August Equity</p>	<ul style="list-style-type: none"> - To what extent is this a golden era for real estate debt? - The rise of the insurance lender in large property markets and the implications for borrowers and lenders - Strategic opportunities and challenges for investors and lenders <p>Moderator: Lucy Scott, Deputy Editor, Real Estate Capital Laurine Amiel, Investment Director, Private Credit, Australian Super Wendy Cai-Lee, CEO and Founder, Piermont Bank Prabby Mann, Head of Real Estate, Phoenix Group</p>	<ul style="list-style-type: none"> - How do terms and pricing look for unitranche deals in contrast to syndicated debt? - How to avoid lender to lender disputes - Pros and cons of sole lenders vs club deals <p>Moderator: Romane Guitard, Partner, Augusta & Co Kristina Matthews, Partner, Falcon Investments Mina Melik Şentürk, Financial Consultant/Board Member, CCN Holding Janine Harion, Managing Director, Permira Credit</p>
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<p>15:25 Coffee break</p>			
<p>15:40 Analysing the emerging stars: Hydrogen, batteries, and EV charging in the age of sustainable investing</p> <ul style="list-style-type: none"> - Established infrastructure or optimistic/value-add? How to correctly 	<p>15:40 Integrating ESG with value creation</p> <ul style="list-style-type: none"> - How do sustainability strategies increase profitability and sell-on value - To what extent does implementing 	<p>15:40 Decarbonising real estate: driving better long-term financial performance with sustainability initiatives</p> <ul style="list-style-type: none"> - How sustainability initiatives can lead to cost savings, increased property 	<p>15:40 Generating upside from sustainability in private debt</p> <ul style="list-style-type: none"> - What are managers doing to create value in their portfolios? - Does ESG-compliant private debt strategies result in an increased

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<p>define the energy subsectors</p> <ul style="list-style-type: none"> - The role the subsectors play to enable the energy transition - Exploring the sustainability of batteries and EV charging <p>Patricia Rodrigues Jenner, Member of Infrastructure Investment Committees UK, GLIL & Africa's AIIM Emma Tinker, Co-founder and CIO, Asper Investment Management Evelina Olago, Managing Director, Client & Strategy, Just Climate</p>	<p>sustainability increase resilience?</p> <ul style="list-style-type: none"> - Case studies from real PE investments <p>Moderator: Ruth Knox, Partner, Corporate Department, Paul Hastings Elena Mariotti, Managing Director, Head of Sustainability Stewardship, Cerberus Capital Management Joanna Reiss, Partner and Co-Head of Impact Investing, Apollo Eimear Palmer, Partner, Global Head of Sustainability, Pantheon Ventures</p>	<p>value, and improved return on investment</p> <ul style="list-style-type: none"> - Understanding the impact of evolving environmental regulations and building codes on real estate portfolios - Exploring innovative technologies and strategies for decarbonising real estate portfolios <p>Moderator: Tzvetze Doncheva, Investor Relations Lead, PT1 Diana Louis, Head of Alternative Assets ESG Integration, MEAG Hala El Akl, Vice President of Sustainable Investing and Operations, Oxford Properties Group Nick Chee, Senior Associate ESG & Stewardship, AustralianSuper Abigail Dean, Head of Strategic Insights, Real Assets, Nuveen</p>	<p>credit quality within the portfolio?</p> <ul style="list-style-type: none"> - Should all investments be structured as sustainability linked loans or is it not always suitable for the borrower? <p>Moderator: Sabrina Fox, CEO, European Leveraged Finance Association Wee Kii Teh, Portfolio Manager, Allianz Global Investors Rebecca Davis, Senior Investment Director, European Pension Practice, Cambridge Associates</p>
<p>16:10 Infrastructure Case Study</p>	<p>16:10 Private Equity AI Case Study Lisa Weaver-Lambert, NED, Technology & Data Executive, Independent <i>In conversation with</i> Sabrina Pervez, Director Alternative Assets, Robin AI</p>	<p>16:10 Real Estate Case Study</p>	<p>16:10 Case Study: Opportunities in Private Credit in CEE Magdalena Sniegocka, Principal, CVI Dom Maklerski</p>

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<p>16:30 The continuing strength of infrastructure debt</p> <ul style="list-style-type: none"> - Identifying strategies for effectively managing risk and liquidity in today's environment - Investigating if infrastructure debt will continue to outperform alternative credit strategies - What the future holds for investors and borrowers <p>Moderator: Claire Williams, Partner, Simpson Thacher Bérénice Arbona, Head of Infrastructure Debt, LBPAM Nadine Wagner, Investment Manager, MEAG Mathilde Ketoff, Deputy CIO - Head of Debt Investment, RGREEN INVEST</p>	<p>16:30 Growth and Venture in Europe</p> <ul style="list-style-type: none"> - Discussing the various exit strategies available to European venture & growth - Analysing the latest funding trends in European startups, - Assessing the regulatory environment for venture capital and growth-stage investments in Europe and its implications for investors <p>Moderator: Florence Keelson-Anfu, Senior Manager, Private Markets, London Stock Exchange Jan Rutherford, Partner, Scottish Equity Partners~ Gayatri Sarkar, Founder and CEO, Advaita Capital Agata Nowicka, Founder, Managing Partner, Female Foundry Karen McCormick, Chief Investment Officer, Beringea</p>	<p>16:30 Prospering in a more challenging environment for logistics and industrials</p> <ul style="list-style-type: none"> - Implementing strategies to build resilience against disruptions - How does Europe compare with other markets in terms of opportunities for investors? - Value creation opportunities from leveraging innovative technologies <p>Moderator: Charlotte D'Souza, EMEA editor, PERE Laurie Lagarde, Managing Director - Head of EMEA Logistics Operator Division, CBRE Investment Management Martina Malone, Managing Director, Global Head of Capital Raising, Prologis Daniela Gomez, Senior Associate - Fund Management, Realterm</p>	<p>16:30 Is speciality finance ripe with opportunity?</p> <ul style="list-style-type: none"> - Why are niche markets so attractive to investors right now? - Do higher returns mean higher risk in this segment of the market and are investors being compensated for the risk? - Opportunities across ABL, bridge financing, aviation, royalties, NAV financing, litigation finance etc. <p>Dr. Gabriella Kindert, Independent Board Member, Neptune Leasing, a.o. Nadine Buckland, CEO, Zenzic Capital Adriana Clancy, Partner, Corbin Capital Partners</p>
<p>17:05 Infrastructure Think Tank <i>Sponsored opportunity to host</i></p>	<p>17:05 Private equity Think Tank: driving diversity and advancing your career in private equity</p>	<p>17:05 Real Estate Think Tank <i>Sponsored opportunity to host</i></p>	<p>17:00 Private Debt Think Tank <i>Sponsored opportunity to host</i></p>

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	Christy O'Connell, Counsel, Cleary Gottlieb - Joanna Roberts, Counsel, Cleary Gottlieb Ferdisha Snagg, Counsel, Cleary Gottlieb		
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17:45-19:15

Sponsorship Opportunity

Close of conference followed by cocktail reception

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Day Two: 5 December

7:30-9:00

Coffee & registration

8:00-9:00

Breakfast Networking Sessions

<p>Workshop A Key debt finance considerations for 2025 Kavita Davis, Partner, Gibson Dunn</p>	<p>Workshop B Unleashing your Authentic Leadership in the face of digital challenges Edith Lassiat, Mentoring for powerful women, Editions EHL. University of the Self</p>	<p>Workshop C Merger control in private equity - recent trends and insights Ricardo Zimbrón, Partner, Cleary Gottlieb Carolina Cury Ricciardi, Associate, Cleary Gottlieb</p>
<p>Workshop D Cracking the Code: Retaining Women in Asset Management Candice Richards, CEO + Founder, Moxie</p>	<p>Workshop E Exploring the secrets of the Boardroom Fiona Hathorn, CEO, WB Director</p>	<p>Workshop F Too Assertive or Not Assertive Enough: leading with authentic authority in a male-dominated environment Cecilie Søndergaard Nielsen, Managing Director, Founder, CN8 Leadership Confidence</p>

9:05

Chairperson's Opening Remarks

9:10

The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions, and longer hold periods
- To what extent can AI play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

Erem Kassim Lakha, Senior Managing Director of Value Creation, Equities, **OTPP**

Lisa Weaver-Lambert, NED, Technology & Data Executive, **Independent**

Lu Zhang, Founder and Managing Partner, **Fusion Fund**

9:45

PEI Data Presentation

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Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

Moderator: Erin Sarret, Associate Fellow, **Saïd Business School**
Daria Litvinova, Head of Investor Relations - Partner, **Vauban Infrastructure Partners**
Amanda Tonsgaard, Partner - Head of Investor Relations, **AIP Management**

10:35

Coffee & networking

11:10

Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

Moderator: Alex Chauvin, Partner, **White & Case**
Valérie Handal, Managing Director, **HarbourVest Partners**
Charlie Walker, Deputy Chief Executive Officer, **London Stock Exchange**
Tori Buffery, Senior Director, Secondaries, **Nicola Wealth**
Maria Aguilar-Wittman, Co-Head Infrastructure Funds & Co-Investments, **Allianz Capital Partners**

11:50

Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Assessing the role of regulatory reforms in expanding access and fostering investor confidence
- Exploring the emergence of innovative structures such as long-term asset funds

Moderator: Sabina Comis, Partner, **Dechert**
Caroline Heinrichs, Investment Solutions, **Perpetual Investors**
Olivia Keble, Associate Principal, **Moonfare**

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Claire Madden, Founder & Managing Partner, **Connection Capital**
Ana Kekovska, Global Head of Corporate Services, **Gen II**

12:30

Private Markets Investment Committee

Two managers will present an investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on whether you would invest

Irina Frolova-Vernède, Independent Non-Executive Director, **Chair Investment Committee**

Elizabeth Weymouth, Founder & Managing Partner, **Grafine Partners**

13:00

Lunch and room set (Future Leaders arrive for future leaders' session)

Sponsored opportunity

Senior Leaders Lunch

14:00

Inaugural Future Leaders Session

A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.

Keynote Speaker: Deborah Zurkow, Global Head of Investments, **AllianzGI**

15:30

Close of conference

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