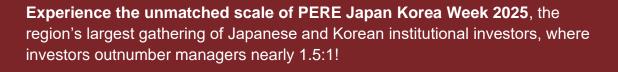




2-3 June 2025, Monday - Tuesday | Conrad Seoul



This is your opportunity to connect with over 400 of Japan and Korea's most active institutional investors alongside leading global fund managers. Learn from thought leaders, build lasting partnerships, and uncover the most exciting opportunities in global real estate.

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2 June 2025, Monday | Conrad Seoul

17:00 Welcome Cocktails – Real Assets Edition (open to all)

Kick off the week with an exclusive evening of networking and connection. Meet with leading professionals from the real estate and infrastructure sectors in an informal, vibrant setting. This combined gathering before the main event sets the stage for meaningful conversations and valuable connections across the real assets industry.

For speaking opportunities: **Rida Shaikh** rida.s@pei.group For sponsorship opportunities: Charlotte Hung charlotte.h@pei.group For registration queries: Luca Greene luca.g@pei.group







3 June 2025, Tuesday | Conrad Seoul

KST/UTC+9

LIVE interpretation between Korean / English is provided

08:00 Registration & Networking Coffee

08:30 **Investor Breakfast Briefing** (off-the-record, open to institutional investors only, RSVP required)

Presentation: Global real estate trends as seen by PERE– Exclusive insight into PERE's data

Backed by PERE's proprietary data, this session unveils the key trends shaping global real estate investment. Our Research & Analytics team will provide data-driven insights into capital flows, sector performance, and emerging opportunities, offering investors a unique perspective on the forces shaping the market.

A printed hard copy of the report will be circulated exclusively to attending investors.

Presenter: Ethan Koh, Head of Global Research Operations, PEI Group

09:30 Welcome & Opening Remarks

Conference Chair:

09:35 View from the Commentary Box – PERE Editor reflects on H1'25

Reflecting on the first half of the year, the big ideas shaping real estate, and how the asset class is evolving.

Speaker: Christie Ou, Senior Reporter, PERE

09:40 Keynote Interview

Keynote Speaker:

10:00 C-suite panel: The next big bet – What the next cycle means for real estate

This panel brings together C-suite leaders from the world's largest firms to discuss where they see the biggest opportunities in real estate, what's keeping them up at night, and how they're positioning for long-term success.

Speakers:

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Seoul Forum

PERE 20 ANNIVERSARY

Juan Pepa, Founder and Managing Partner, Stoneshield Capital

10:40 Coffee Break

11:10 **Presentation**

11:30 Panel: Cross-border capital flows – Finding a footing in Europe's recovery

Europe is still heavily impacted with geopolitical uncertainty after last year's turbulent elections and the region is still reeling from the macroeconomic headwinds that caused a higher cost of capital. However, real estate markets are bottoming out and green shoots of growth are now visible across select markets. Panelists will share insights into the strategies and approaches they expect will yield the best results amid the region's recovery.

12:10 Networking Lunch

13:20 Investor Panel: The evolution of Korean institutional investors – Lessons learnt & the road ahead

Korea's leading institutional investors share insight into their journey of overcoming market challenges, adapting their strategies, and what role real estate will continue to play in their portfolios in the years to come.

14:00 Panel: Cross-border capital flows – Targeting growth & returns in Trump's America

The U.S. real estate market offers both opportunities and complexities for global investors with Trump's second term in office. This panel examines how cross-border capital is engaging with key sectors, managing risks from fluctuating interest rates, inflation, and geopolitical uncertainties, and positioning for long-term growth and returns.

Speakers: Chad Buchanan, Founder & Managing Partner, **Twin Light Capital** Tom Gilbane, Managing Member and Co-President, **Rockpoint**

Moderated by: Soo Jin Isicoff, Attorney, Lewis Brisbois

14:40 Panel: Generating performance in APAC Real Estate – without added risk

Debunking the myth that investing in APAC Real Estate equates to increased risk-taking, the panel will highlight how to identify the APAC Lag and explore the right opportunities to generate performance without added risk.

15:20 Coffee Break

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Seoul Forum



15:50 Investor panel: Go big or go home – Where the world's biggest investors are doubling down – and pulling out

PERE Global Investor 100 recipients—some of the largest institutional investors worldwide reveal where they're making bold moves and where they're stepping back. Get exclusive insights into their evolving real estate strategies, the sectors and markets they see as must-haves, and the risks prompting an exit.

Moderator: Joyce Lo, Director, Private Capital Advisory, Real Assets Specialist, Lazard

16:30 Panel: Fluctuating interest rates – How Debt Funds Navigate Opportunity and Risk

Fluctuating interest rates are creating new opportunities for real estate debt funds and institutional investors. This panel examines how fund managers are strategically deploying capital to capitalize on market shifts while mitigating key risks such as credit quality, refinancing pressures, and liquidity constraints. Gain insights into how debt funds are structuring deals, pricing risk, and delivering competitive, risk-adjusted returns in an increasingly dynamic and competitive global landscape.

17:10 Panel: The rise of Korean real estate – Tapping into homegrown opportunities

Korea's real estate market is attracting heightened global interest, fueled by strong demand for large-scale logistics developments and high-growth multifamily housing. This session explores where institutional capital is flowing, how investors are structuring deals to maximize returns, and what key trends—such as regulatory shifts, demographic changes, and technology adoption—are shaping the future of Korea's property market. Gain insights into the strategies driving success in this dynamic and evolving investment landscape.

17:50 Closing Remarks

17:55 Networking Cocktails

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