

PERE Seoul Forum 2025

2-3 June 2025, Monday – Tuesday | Conrad Seoul

Experience the unmatched scale of PERE Japan Korea Week 2025, the region's largest gathering of Japanese and Korean institutional investors, where investors outnumber managers nearly 1.5:1!

This is your opportunity to connect with over 400 of Japan and Korea's most active institutional investors alongside leading global fund managers. Learn from thought leaders, build lasting partnerships, and uncover the most exciting opportunities in global real estate.

Lead Sponsor



Stoneshield

Sponsor



ROCKPOINT

Associate Sponsor



2 June 2025, Monday | Conrad Seoul

17:00 **Welcome Cocktails – Real Assets Edition** (open to all)

Kick off the week with an exclusive evening of networking and connection. Meet with leading professionals from the real estate and infrastructure sectors in an informal, vibrant setting. This combined gathering before the main event sets the stage for meaningful conversations and valuable connections across the real assets industry.

For speaking opportunities:
Rida Shaikh
rida.s@pei.group

For sponsorship opportunities:
Charlotte Hung
charlotte.h@pei.group

For registration queries:
Luca Greene
luca.g@pei.group

3 June 2025, Tuesday | Conrad Seoul

KST/UTC+9

LIVE interpretation between Korean / English is provided

08:00 **Registration & Networking Coffee**

08:30 **Investor Breakfast Briefing** (off-the-record, open to institutional investors only, RSVP required)

Presentation: Global real estate trends as seen by PERE– Exclusive insight into PERE's data

Backed by PERE's proprietary data, this session unveils the key trends shaping global real estate investment. Our Research & Analytics team will provide data-driven insights into capital flows, sector performance, and emerging opportunities, offering investors a unique perspective on the forces shaping the market.

A printed hard copy of the report will be circulated exclusively to attending investors.

Presenter: Ethan Koh, Head of Global Research Operations, **PEI Group**

09:30 **Welcome & Opening Remarks**

Conference Chair:

09:35 **View from the Commentary Box – PERE Editor reflects on H1'25**

Reflecting on the first half of the year, the big ideas shaping real estate, and how the asset class is evolving.

Speaker: Christie Ou, Senior Reporter, **PERE**

09:40 **Keynote Interview**

Keynote Speaker:

10:00 **C-suite panel: The next big bet – What the next cycle means for real estate**

This panel brings together C-suite leaders from the world's largest firms to discuss where they see the biggest opportunities in real estate, what's keeping them up at night, and how they're positioning for long-term success.

Speakers:

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Japan Korea Week

Juan Pepa, Founder and Managing Partner, **Stoneshield Capital**

10:40 **Coffee Break**

11:10 **Presentation**

11:30 **Panel: Cross-border capital flows – Finding a footing in Europe’s recovery**

Europe is still heavily impacted with geopolitical uncertainty after last year’s turbulent elections and the region is still reeling from the macroeconomic headwinds that caused a higher cost of capital. However, real estate markets are bottoming out and green shoots of growth are now visible across select markets. Panelists will share insights into the strategies and approaches they expect will yield the best results amid the region’s recovery.

12:10 **Networking Lunch**

13:20 **Investor Panel: The evolution of Korean institutional investors – Lessons learnt & the road ahead**

Korea’s leading institutional investors share insight into their journey of overcoming market challenges, adapting their strategies, and what role real estate will continue to play in their portfolios in the years to come.

14:00 **Panel: Cross-border capital flows – Targeting growth & returns in Trump’s America**

The U.S. real estate market offers both opportunities and complexities for global investors with Trump’s second term in office. This panel examines how cross-border capital is engaging with key sectors, managing risks from fluctuating interest rates, inflation, and geopolitical uncertainties, and positioning for long-term growth and returns.

Speakers:

Chad Buchanan, Founder & Managing Partner, **Twin Light Capital**

Tom Gilbane, Managing Member and Co-President, **Rockpoint**

Moderated by: Soo Jin Isicoff, Attorney, **Lewis Brisbois**

14:40 **Panel: Generating performance in APAC Real Estate – without added risk**

Debunking the myth that investing in APAC Real Estate equates to increased risk-taking, the panel will highlight how to identify the APAC Lag and explore the right opportunities to generate performance without added risk.

15:20 **Coffee Break**

Japan Korea Week

15:50 Investor panel: Go big or go home – Where the world’s biggest investors are doubling down – and pulling out

PERE Global Investor 100 recipients—some of the largest institutional investors worldwide—reveal where they’re making bold moves and where they’re stepping back. Get exclusive insights into their evolving real estate strategies, the sectors and markets they see as must-haves, and the risks prompting an exit.

Moderator: Joyce Lo, Director, Private Capital Advisory, Real Assets Specialist, **Lazard**

16:30 Panel: Fluctuating interest rates – How Debt Funds Navigate Opportunity and Risk

Fluctuating interest rates are creating new opportunities for real estate debt funds and institutional investors. This panel examines how fund managers are strategically deploying capital to capitalize on market shifts while mitigating key risks such as credit quality, refinancing pressures, and liquidity constraints. Gain insights into how debt funds are structuring deals, pricing risk, and delivering competitive, risk-adjusted returns in an increasingly dynamic and competitive global landscape.

17:10 Panel: The rise of Korean real estate – Tapping into homegrown opportunities

Korea’s real estate market is attracting heightened global interest, fuelled by strong demand for large-scale logistics developments and high-growth multifamily housing. This session explores where institutional capital is flowing, how investors are structuring deals to maximize returns, and what key trends—such as regulatory shifts, demographic changes, and technology adoption—are shaping the future of Korea’s property market. Gain insights into the strategies driving success in this dynamic and evolving investment landscape.

17:50 Closing Remarks

17:55 Networking Cocktails

PERE Tokyo Forum 2025

5-6 June 2025, Thursday- Friday | 4th floor, Kabuto One, Tokyo 103-0026

Experience the unmatched scale of PERE Japan Korea Week 2025, the region's largest gathering of Japanese and Korean institutional investors, where investors outnumber managers nearly 1.5:1!

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Principal Sponsor



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5 June 2025, Thursday | Venue: 4th floor, Kabuto One, Tokyo 103-0026

JST/UTC+9

LIVE interpretation between Japanese / English is provided

08:00 Registration & Networking Coffee

08:30 Investor Breakfast Briefing (open to institutional investors only, by invitation)

Join the institutional investors for a closed door, off-the-record discussion that will empower your investment decisions. Gain valuable insights into the latest market trends, find out what your peers are investing in, and discover co-investment opportunities.

Facilitator: Sumihiro Hiratsuka, President, **SUMI Global Partners K.K.**

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Conference Chair:

09:35 View from the Commentary Box – PERE Editor reflects on H1

Reflecting on the first half of the year, the big ideas shaping real estate, and how the asset class is evolving.

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This panel brings together C-suite leaders from the world's largest firms to discuss where they see the biggest opportunities in real estate, what's keeping them up at night, and how they're positioning for long-term success.

Speakers:

Speakers:

Felipe Morenés Botín, Founder and Managing Partner, **Stoneshield Capital**

Tom Gilbane, Managing Member and Co-President, **Rockpoint**

Japan Korea Week

Moderator: Joyce Lo, Director, Private Capital Advisory, Real Assets Specialist, **Lazard**

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Speakers:

Koji Someno, Head of Real Asset Fund Investment Div., Alternative Investment Dept., **The Dai-ichi Life Insurance Company**

14:00 **Panel: Fluctuating interest rates – Debt funds balance optimism with caution**

Fluctuating interest rates are creating new opportunities for real estate debt funds and institutional investors. This panel examines how fund managers are strategically deploying capital to capitalize on market shifts while mitigating key risks such as credit quality, refinancing pressures, and liquidity constraints. Gain insights into how debt funds are structuring deals, pricing risk, and delivering competitive, risk-adjusted returns in an increasingly dynamic and competitive global landscape.

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Moderator: Kazuki Shiina, Vice President, Pan-Alts, **Aksia**

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16:30 Investor Panel: From Yen to real estate – Japanese investors' playbook for the next 5 years

Japanese institutional investors are navigating the ups and downs of currency and market conditions as they strive to meet allocation targets. This panel explores their evolving strategies, challenges in deploying capital, and the sectors capturing their attention both locally and globally.

Speakers:

Yoshikazu Murase, Sr. Manager of Real Estate Investment Office, **Japan Post Insurance**

17:10 Panel: The evolution of Japanese real estate – From urban redevelopment to revival of hospitality

Japan's real estate market is evolving quickly, with urban redevelopment, logistics, and hospitality sectors leading the way. This panel uncovers the drivers of growth, from local policies to shifting demographics, the impact of low interest rates and a volatile currency, and explores how investors can unlock value in a dynamic market.

Moderator: Zoe Ward, Chief Executive Officer, **Japan Property Central K.K.**

17:50 Presentation: Global real estate trends as seen by PERE– Exclusive insight into PERE's data

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Presenter: Andrew Rodriguez, Senior Research Associate, **PEI Group**

18:05 Closing remarks

18:10 Networking Cocktails

Japan Korea Week



6 June 2025, Friday | Venue: TBA

14:00 **PERE Women's Network Tea – Real Assets Edition** (open to women only, RSVP required)

A delicious opportunity to connect with women of real estate and infrastructure. Expand your network and compare your portfolios over some tea and scones.

Facilitator:

This is a draft agenda and subject to changes