

Private Debt  
Investor

# Germany Forum Munich 2024

15-16 October | Munich Hilton City

## Leveraging opportunities in the golden age of private debt

“For a decade now, PDI Germany Forum has strengthened its position as one of the leading conferences for private credit in Germany by bringing together global GPs and local LPs.”

**Dr Matthias Unser**, Board Member  
YIELCO Investments



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before 26 July

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## About the event

Join us to mark the 10th anniversary of the **PDI Germany Forum** taking place on 15-16 October, at Hilton Munich City. Meet with **200+ senior decision makers, including 60+ institutional investors** to discover new opportunities in the private debt space. Catch up with investors from **European Investment Fund (EIF), HQ Trust, MEAG, Perpetual Investors, YIELCO Investments**, and many more, so you can build long lasting relationships.

Secure your place today to join the leading private debt community in the DACH region.

[Learn more →](#)

# Germany: a market transformed

As starting points go, it was of the humble variety. Turn the clock back a decade, and the German private debt market was only just passing legislation that would allow funds to lend. Even this concession was under heavily restrictive conditions – but it at least represented an important recognition from regulators that encouraging multiple sources of funding for companies was a good thing. Germany was almost the antithesis of the private debt market that had already taken firm root the US and was beginning to establish itself across parts of Europe as well. The country had what was perceived to be a conservative attitude to lending and was dominated by the banks. Indeed, at a PDI conference in Europe, one view put forward from the audience was that the banking culture within the country was so deeply ingrained that change seemed unlikely. Borrowers, the audience member said, would struggle to wrap their heads around this shiny new thing.

Since then, the German private debt market has gone from strength to strength as the banks continue to rein back their lending activities in the face of regulatory and balance sheet constraints.

[privatedebtinvestor.com/germany-forum/](https://privatedebtinvestor.com/germany-forum/)

From what was a standing start a decade ago, German private debt funds now represent more than half of lending activity – accounting for 55 percent of the unitranche market in Germany in the first quarter of this year, according to Houlihan Lokey's latest MidCap Monitor.

Having once been seen as Europe's private debt laggard, Germany is now at the forefront of many of the asset class's most exciting developments. Here's to the next decade of growth.

**Andy Thomson**

Senior Editor

**Private Debt Investor**



“The Germany market is very likely to be private debt’s next big market.”

Source: Findings from the survey of  
**Alternative Credit Council**



“The next year what we found out was that all these German banks were making arrangements with private lenders, and all of a sudden it took off out of nothing.”

**Jiri Krol**

Global Head of the **Alternative Credit Council**  
Recent interview with **Private Debt Investor**

# Bayerische Landesbank on navigating the macro risk

**Dr Jürgen Michels** will share his latest insights on navigating the macroeconomic environment and balancing your portfolio with private debt strategies.

Ask your burning questions to Dr Jürgen and discover what will drive private debt growth over the next decade.

[View agenda](#) →

**Jürgen Michels**

Chief Economist

**Bayerische Landesbank**

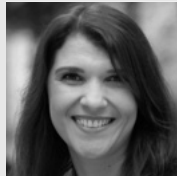




# Our thought-leading speakers



**Joaquin Ardit**  
Senior Portfolio Manager  
**Allianz Global Investors**



**Olga Braun-Cangl**  
Senior Investment  
Director  
**Cambridge Associates**



**Dr. Philipp  
Bunnberg**  
Head of Alternative  
Markets  
**Bundesverband  
Alternative  
Investments e.V. (BAI)**



**Hans-Peter Dohr**  
Founder & CEO  
**ICA - Institutional  
Capital Associates**



**Christian Dybdahl-  
Ovesen**  
Partner and Investment  
Professional  
**CORDET  
Capital Partners**



**Michael Ewald**  
Partner, Global Head of  
the Private Credit Group  
**Bain Capital**



**Sven Gralla**  
Fund Manager  
Private Debt  
**LBBW Asset  
Management**



**Børge Grauel**  
Managing Partner  
**Yielco Investment**



**Florian Hofer**  
Director  
**Golding Capital  
Partners**



**You-Ha Hyun**  
Principal  
**Perpetual Investors**



**Dr. Gabriella Kindert**  
Independent Board  
Member  
**Neptune Leasing, a.o.**



**Nedelina Lazarova**  
Head of Private Debt and  
Investment Manager  
**HQ Trust**



**Thomas Lehner**  
Investment Analyst  
Private Debt  
**Viridium Group**



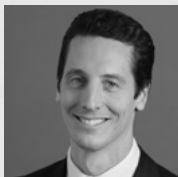
**Daniel Leger**  
Managing Director  
**MGG Investment Group**



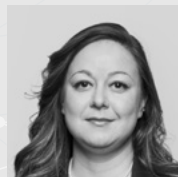
**Eugenio Sangermano**  
Managing Director  
**BF.capital GmbH**



**Priscilla Schnepfer**  
Senior Investment  
Manager Private Credit  
**European Investment  
Fund**



**Tancrede Terlinden**  
Partner  
**Park Square Capital**



**Işıl Tanrıverdi  
Versmissen**  
Head of Infrastructure  
Debt Transactions  
**MEAG**



**Matthias Unser**  
Managing Director  
**YIELCO  
Investments AG**



**Chen Xu**  
Portfolio Manager  
Private Debt  
**Klarphos**

[View all speakers](#) ↻

# 2024 Preliminary attendee list

## Meet with leaders in the DACH region including:

- » 17 Capital
- » Allianz Global Investors
- » Bain Capital Investors LLC
- » BF.capital GmbH
- » Blue Owl
- » BNP Paribas
- » Bundesverband Alternative Investments e.V.
- » Crestline Investors
- » Dawson Partners
- » Empira Investment Solutions GmbH
- » EnTrust Global
- » European Investment Fund (EIF)
- » Golding Capital Partners
- » Golub Capital
- » Hauck & Aufhauser Privatbankiers KGaA
- » Hayfin Capital Management LLP
- » HF Debt GmbH
- » HQ Trust
- » HSBC
- » ICA - Institutional Capital Associates
- » KKR
- » Klarphos Sarl
- » MEAG
- » MGG Investment Group
- » Monarch Alternative Capital
- » Munich Re
- » PERPETUAL Investors
- » Schroders Capital
- » Serra GmbH
- » SIGLO Capital Advisors AG
- » Signal Capital Partners
- » UniCredit Bank AG
- » Viridium Gruppe
- » YIELCO Investments AG
- » And many more.

[Download the full list ↗](#)



# Unmissable sessions

[View the agenda ↻](#)



Institutional investor case study:  
Building exposure to private debt



LP Views:  
Challenges and opportunities in Investing



Outlook for legacy private debt portfolios



Banks vs Direct lenders in the DACH middle market



Views on the debt financing market



Strategies and sectors driving growth and scale



What's new in specialty finance?



NAV financing



Driving forces behind the real estate debt market



Has the secondaries market finally come of age?

# Your networking experience

**Meet with 300 key decision-makers and investors so you can:**

- » Join our Meet the Allocators roundtables
- » Partake in the morning and afternoon coffee breaks and networking drinks
- » Mingle over networking lunch on day one

“Always great to exchange views with industry veterans but also to connect with new players. Insightful and efficient - well worth the trip!”

**Börge Grauel**  
Managing Director  
**YIELCO Investments**

## Discover new opportunities from the community

Meet with institutional investors, emerging managers and thought-leaders to dissect new opportunities.



## Gain actionable insights from experts

Join two days of interactive sessions to discover the latest private debt strategies driving your firm's growth.



## Maintain long-lasting relationships

Join the event to build a great rapport with your investors and meet with new investors in the DACH region.



# Secure your place and save £300

Book now →

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*The PDI Germany conference remains to be the most relevant Private Credit event where industry leaders meet."*

**Mathias Mathieu**  
Managing Partner  
**Bright Capital**

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# Apply for a complimentary institutional investor pass

Apply for your pass 

## Institutional Investor opportunities.

As an institutional investor you may be eligible to attend the Forum with a complimentary pass\*. Fill in the form today and a member of our team will reach out to confirm your eligibility.

*\*Complimentary investor passes are limited to foundations, endowments, trusts, insurance companies, single family offices, sovereign wealth funds and pension funds who are actively making fund commitments and do not engage in third-party fundraising activities or collect fees for advisory/consulting services.*

WE SUPPORT



As part of our commitment to sustainable and responsible business practices, PEI Group has embedded the Ten Principles of the United Nations Global Compact into strategies and operations, and committed to respecting human and labour rights, safeguarding the environment, and working against corruption in all its forms.