

PERE
Network

America Forum



PERE America Forum

13-14 November 2024 | Convene at One Liberty Plaza, New York City

The **PERE America Forum** is **North America's leading private real estate investing event**. The forum has a proven track record of bringing together leading investors, investment managers and the wider community under one roof to understand real estate investment opportunities in North America and beyond.

Wednesday 13th November 2024

08:45 **Registration and networking**

09:00 **Institutional investor breakfast briefing (invite only)**

OR

09:00 **PERE breakfast briefing (open to all)**

09:40 **Welcome address**

A welcome from the PERE America Chairperson & wider PERE team.

09:45 **Opening keynote (TBC)**

10:30 **Keynote C-suite panel: US market challenges and opportunities**

- How will recent US election results impact the regional real estate market?
- How optimistic are US managers and investors about the region? What are investor appetites for real estate here?
- How attractive are so-called "niche" sectors to investors in the US? Where are those opportunities?

11:15 **Coffee and networking break**

For program information:

Ben Moss
ben.m@pei.group

For sponsorship opportunities:

Nick Hayes
nick.h@pei.group

For registration queries:

Anna Dorokhin
Anna.d@pei.group

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11:45 **Fund manager panel: What is the right cost of capital and where should it be deployed?**

- Regional bank failures and a subsequent retreat of traditional capital in real estate, coupled with historically low fundraising across the world has resulted in a significant funding gap
- Where will capital come from in the years to come? How will the fundraising and lending landscape look in the wake of higher interest rates and diminished real estate appetite?
- *Audience discussion:* As commercial real estate markets begin to recover, where are opportunities arising for investment?

12:15 **Investor panel: Evaluating real estate exposure and looking ahead**

- How have investor real estate portfolio's changed given considerable market pressures on the asset class?
- Which factors will bring investors back to the table and begin looking to allocate once more?
- What does the real estate portfolio of the future look like to ensure resiliency against market factors, climate change and geopolitical turmoil?

1:00 **Lunch and networking break**

2:15 **An engine for growth? Opportunities in Europe, Asia and beyond**

- Understand the economic, social and political environments outside of North America that can impact their attractiveness as investment destinations
- How do real estate portfolios differ abroad and how do you build effective relationships with key stakeholders in these regions?
- Pinpoint which asset classes offer the most value to investors in these regions

3:00 **The private real estate credit revolution**

- *Data discussion:* exclusive PERE data on real estate debt fundraising and lending in 2024
- How are alternative lenders bridging the lending gap and what is the long-term outlook for alternative lenders, are they here to stay?
- How will alternative lenders expand their platforms?

3:45 **Coffee and networking break**

4:15 **Interactive content sessions**

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Join PERE America attendees as they join an interactive roundtable session, designed to be a networking-led content session. Discuss pre-agreed topics on several tables in the conference hall. Topics will include; Artificial Intelligence, sector strategies, debt and more

4:45 **Closing keynote panel: Analysing cross-border real estate allocation by global sovereign wealth funds and pension giants**

Join us as we close the conference with a data-led conversation between leading global sovereign wealth funds.

5:30 **Networking drinks reception**

Thursday 14th November 2024

08:45 **Registration and networking**

09:00 **PERE Credit workshop (open to all)**

OR

09:00 **Impact workshop (open to all)**

09:40 **Welcome from Chairperson**

09:45 **Opening keynote: West coast investor panel**

- Understand how west coast investors view the commercial real estate market and how they differ to investors in other areas of North America
- What sectors and regions are attractive to investors from this area?
- How are they adapting their real estate portfolios during market headwinds

10:30 **Driving down operational costs through decarbonization**

- *Data discussion:* Understand case study examples of where decarbonization efforts have led to increased returns for investors
- Who bears the cost of decarbonization and wider net-zero efforts?
- How are the social, regulatory and investor-led pressures developing and what upcoming regulations should asset owners be aware of that could impact their efforts?

11:15 **Coffee and networking break**

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11:45 **Practical implementation of AI in real estate investment**

- *Data discussion:* Understand where AI has been used to make better investment decisions and the measured results
- *Audience poll & discussion:* Where are you in your AI implementation and what are your implementation plans and challenges?
- How can you implement AI into your portfolio cost-effectively?

12:30 **Networking lunch**

2:00 **Conference end**

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