

# Women in Private Markets Summit North America 2025

## Day One: Tuesday, 13 May

08:00

**Coffee & registration**

09:10

**Chairs opening address**

09:15

**Keynote Speech: what Trump 2.0 could mean for private markets**

09:45

**Senior leaders' discussion: driving meaningful change in private markets**

- An analysis of where the industry stands and what needs to be done
- Sharing personal experiences, challenges faced, and key takeaways from implementing diversity initiatives.
- Examining the effectiveness of mentorship and sponsorship programs: What strategies deliver the best results?
- Proactive strategies to navigate the anti-DEI narrative and drive progress

10:30

**Investor dialogue: how is the LP/GP dynamic evolving in an environment of lower distributions**

- Innovations in liquidity: What new liquidity options are emerging?
- Are LPs becoming more assertive in shaping liquidity decisions and strategies?
- How are terms, structures, and expectations shifting between GPs and LPs in today's environment?
- How do LPs anticipate adjusting their private market allocations, and how will near-term performance impact these strategies?

11:15

**Networking Break**

**Specific areas for networking**

11:45

**Blurring the lines: the convergence of asset classes in private markets**

- What factors are fuelling the convergence of asset classes within alternatives?
- How should LPs adapt their allocation strategies to navigate these blurred boundaries?
- What challenges and opportunities arise for GPs in managing cross-asset investments internally?
- Comparing large funds with multiple strategies approach the issue vs. smaller funds operating in spaces such as data centres

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12:20

## Secondaries: navigating the market's momentum and challenges

- Analyzing the dynamics between LP- and GP-led transactions: Where is the balance shifting?
- Assessing current trends: Is secondaries pricing becoming more favourable for buyers and sellers?
- Exploring the market's evolution across asset classes: What parallels and distinctions are emerging?
- Forecasting growth: How large could the secondaries market grow over the next decade?

13:10

## Lunch

 <p><b>Women in Infrastructure Forum</b></p>	 <p><b>Women in Private Equity Forum</b></p>	 <p><b>Women in Real Estate Forum</b></p>	 <p><b>Women in Private Debt Forum</b></p>
<p>14:00 <b>Opening remarks</b></p>	<p>14:00 <b>Opening remarks</b></p>	<p>14:00 <b>Opening remarks</b></p>	<p>14:00 <b>Opening remarks</b></p>
<p>14:05 <b>The state of play in infrastructure</b></p> <ul style="list-style-type: none"> <li>- Core, core plus, value add, debt – which strategies are most popular in the current macro climate?</li> <li>- How has the market reacted to a year of elections and geopolitical upheaval?</li> <li>- What are the hot sectoral trends driving allocation and investment?</li> </ul>	<p>14:05 <b>The state of play in private equity: are the good times returning?</b></p> <ul style="list-style-type: none"> <li>- How are PE firms adjusting strategies to mitigate the financial impact of tariffs?</li> <li>- To what extent might increased tariffs create opportunities for US based firms?</li> <li>- Are there any signs of exits improving and the IPO markets opening up?</li> </ul>	<p>14:05 <b>The state of play in real estate: perspectives on the market's evolution</b></p> <ul style="list-style-type: none"> <li>- How is the industry evolving in a challenging phase?</li> <li>- Which sectors and regions are investors seeing opportunities?</li> <li>- How optimistic are US managers and investors?</li> <li>- What does that mean for equity commitments?</li> </ul>	<p>14:05 <b>The state of play in private debt: private credit's growth trajectory in 2025</b></p> <ul style="list-style-type: none"> <li>- How has the asset class performed in the last 12 months?</li> <li>- Outlining macro-trends currently impacting the credit space</li> <li>- Expectations for the next two years for the North American market</li> <li>- Where are the next key growth areas for private credit?</li> </ul>

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<p>14:40 <b>Digital Infrastructure: what's next for the hottest sector in the asset class?</b></p> <ul style="list-style-type: none"> <li>- How has AI gripped the digital infrastructure market, and particularly data centres, in recent months?</li> <li>- Powering the AI economy – providing power generation and reducing emissions for this huge demand</li> <li>- Opportunities beyond AI – how are fibre, towers and other digital infra assets shaping up?</li> </ul>	<p>14:40 <b>Strategic Portfolio Management in a challenging environment</b></p> <ul style="list-style-type: none"> <li>- Should portfolios be split into winners and underperformers?</li> <li>- How can managers effectively derisk their portfolio and drive liquidity</li> <li>- Which assets are hardest to sell, what kind of discounts are managers taking, and how do these factors shape portfolio strategy?</li> </ul>	<p>14:40 <b>The future of real estate debt</b></p> <ul style="list-style-type: none"> <li>- What are the opportunities and challenges in real estate debt markets today?</li> <li>- Are there any signs of traditional lenders returning to this space?</li> <li>- What is the long-term outlook for real estate debt?</li> </ul>	<p>14:40 <b>Why real asset debt is becoming increasingly attractive to credit investors</b></p> <ul style="list-style-type: none"> <li>- Why the risk and return expectations make real asset debt attractive</li> <li>- Comparing the market in infrastructure and real estate debt</li> <li>- Is the markets growth a trend of here to stay?</li> </ul>
<p>15:15 <b>Investing in the energy transition over the next four years</b></p> <ul style="list-style-type: none"> <li>- Renewables 2.0 – investing in the next generation of renewable energy assets</li> <li>- The importance of resilience for energy assets</li> <li>- What does the future hold for the Inflation Reduction Act now, and how will this impact the transition landscape in the US?</li> </ul>	<p>15:15 <b>Deal team discussion: navigating the current state of dealmaking</b></p> <ul style="list-style-type: none"> <li>- Exploring whether dealmaking is rebounding: what might tariffs mean for dealmaking in certain sectors?</li> <li>- Evaluating how evolving economic conditions are impacting deal flow and opportunities</li> <li>- Insights from recent deals closed in a challenging market landscape.</li> </ul>	<p>15:15 <b>What's next for logistics &amp; industrial?</b></p> <ul style="list-style-type: none"> <li>- To what extent could rising tariffs create opportunities for investors?</li> <li>- How are shifting global supply chains influencing investment strategies in logistics and industrial assets?</li> <li>- What role will automation and AI play in transforming</li> </ul>	<p>15:15 <b>Co-operation vs. competition in the bank and private credit manager relationship</b></p> <ul style="list-style-type: none"> <li>- How are banks and private credit firms balancing collaboration with cutthroat competition?</li> <li>- To what extent are banks innovating to compete with private credit?</li> <li>- Will private credit's flexibility or banks' scale define the next era of dealmaking?</li> </ul>
<p>15:45 <b>Coffee break</b></p>			

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## North America 2025

<p>16:10 <b>Allocator insights on investing in infrastructure</b></p> <ul style="list-style-type: none"> <li>- How are allocations to private infrastructure weighing up against other asset classes in investor portfolios?</li> <li>- AI, energy transition &amp; more – how LPs are seizing opportunities in market megatrends</li> <li>- Continuation funds, co-investments, secondaries &amp; more... how are investors embracing new strategies &amp; vehicles?</li> </ul>	<p>16:10 <b>Allocator views on a market which is still underperforming its past performance</b></p> <ul style="list-style-type: none"> <li>- Strategies for mitigating risk and optimizing returns in volatile market conditions</li> <li>- How are investors dealing with overallocation issues and other challenges?</li> <li>- Investor views on innovations managers are implementing</li> </ul>	<p>16:10 <b>How allocators are viewing the asset class in more challenging times</b></p> <ul style="list-style-type: none"> <li>- How have investor real estate portfolios shifted amid significant challenges in the asset class?</li> <li>- Considering appetite for new and emerging strategies</li> <li>- What key factors will help build resistance for upcoming challenges?</li> </ul>	<p>16:10 <b>Portfolio allocation in private credit: bridging GP and LP perspectives</b></p> <ul style="list-style-type: none"> <li>- How to classify segments like direct lending, asset-backed strategies, and CLOs</li> <li>- Exploring frameworks to evaluate these strategies and the influence of risk/return expectations on allocations</li> <li>- Understanding how investors these strategies into diversified private markets portfolios</li> </ul>
<p>16:40 <b>The growth of infrastructure secondaries: what should investors consider?</b></p> <ul style="list-style-type: none"> <li>- What are the drivers for growth in this area of the infrastructure market in a tough environment?</li> <li>- Devil in the detail – what are the keys to success in this evolving competitive market?</li> <li>- LP-led vs GP-led secondaries</li> </ul>	<p>16:40 <b>Exits: how might the new administration particularly tariffs impact the exit environment</b></p> <ul style="list-style-type: none"> <li>- Developing strategies to manage and reposition unloved assets.</li> <li>- Exploring innovative approaches to address longer hold periods.</li> <li>- Insights and lessons from funds achieving successful exits over the past year.</li> </ul>	<p>16:40 <b>To what extent is the U.S. office market finally waking up?</b></p> <ul style="list-style-type: none"> <li>- Is the market through the worst?</li> <li>- Considering the office market in different U.S. cities and regions: what's hot?</li> <li>- How are GPs managing their unloved office assets?</li> </ul>	<p>16:40 <b>Why asset backed finance is gaining momentum</b></p> <ul style="list-style-type: none"> <li>- Examining the scale of the opportunity in the U.S. and globally</li> <li>- Highlighting the advantages for both sides in the asset-backed finance landscape</li> <li>- How evolving regulations could shape the future of asset-backed finance</li> </ul>

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<p>17:10</p> <p><b>The future of infrastructure in North America</b></p> <ul style="list-style-type: none"><li>- Trump 2.0 – how is the new White House administration impacting North American private infrastructure investment?</li><li>- Macro and micro considerations across the continent – natural gas, decarbonisation, implications of a challenging real estate market, credit opportunities and more</li><li>- Which sub-sectors are providing the most opportunity across the continent?</li></ul>	<p>17:10</p> <p><b>Innovative emerging PE investment strategies</b></p> <ul style="list-style-type: none"><li>- Exploring the rise of sports as a sub-asset class</li><li>- What other unique and emerging investment opportunities are managers considering?</li><li>- What's next on the horizon for private equity investment strategies?</li></ul>	<p>17:10</p> <p><b>How is multifamily performing in a more challenging time?</b></p> <ul style="list-style-type: none"><li>- Outlining the extent of the refinancing risk in the next few years</li><li>- How are return expectations evolving and is this impact allocations to the strategy?</li><li>- Predictions for the coming years</li><li>- logistics and industrial operations?</li></ul>	<p>17:10</p> <p><b>Private debt deal or no deal session</b></p> <p><i>Two fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.</i></p>
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17:45

**Sponsorship Opportunity**

**Close of conference followed by cocktail reception**

# Women in Private Markets Summit North America 2025

## Day Two: Wednesday, 14 May

08:00

### Coffee & registration

08:15

### Invitation only think-tanks

*These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

09:15

### Chairperson's Opening Remarks

09:20

### Manager perspectives on how the new administration will impact alternatives in the U.S.

- How has activity in alternatives been influenced so far?
- Are there fears of tariffs triggering a downturn, and is there any evidence to support this currently?
- How will investing in the energy transition evolve during the administration? Are there concerns of a rollback of the IRA?
- Will the administration be net positive for private markets?

10:00

### PEI Data Presentation

10:10

### Preparing your fundraising team for the next decade

- Overcoming challenges in fundraising in the current landscape
- Considering how technology particularly AI can and is changing the IR function
- Understanding expectations and building lasting relationships with investors
- Comparing the fundraising environment in different parts of alternatives

10:45

### Coffee & networking

11:15

### How GPs are refining their strategy for retail investors

- Assessing the size of the opportunity: What's driving growth, and what's holding it back?
- The role of technology in expanding access to private markets.
- Identifying the segments of alternatives best positioned to attract private wealth: Where is the greatest potential?
- Tackling liquidity challenges for retail investors: Innovative solutions and strategies.

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11:55

## **How value creation is evolving across private markets**

- Considering strategies for value creation in different segments of private markets
- To what extent are funds in different parts of alternatives hiring in-house value creation experts?
- The impact of macros shifts on investment and value creation playbooks
- How can AI play a part in value creation and what are funds already doing?

12:30

## **Hiring talent when investing in emerging and niche areas**

- Explore the challenges firms face as they seek to expand into niche areas requiring specific expertise
- Sourcing, attracting and onboarding specialized talent or entire teams to meet emerging needs
- Building a Flexible Workforce in a fast-changing environment
- Real-world strategies and success stories in navigating talent gaps while aligning with investor expectations.

13:15

## **Networking Lunch Roundtable Discussions**

14:30

## **Inaugural Future Leaders Session**

*A unique opportunity for the next generation to connect and discuss career advancement strategies. Hosted by esteemed industry leaders, this session will offer invaluable insights and guidance to help you navigate your career path. Engage in dynamic discussions, ask questions, and gain the knowledge and inspiration needed to advance in alternatives. Join us for this empowering experience and take the next step in your professional journey.*

**16:00**

**Close of conference**