

Europe Forum

10 June 2025

Tuesday – Day 1, Equity, Decarbonisation & AI

0800 Registration and networking breakfast

0845 Breakfast briefing: Investor Council (*Invitation only, RSVP required*)

- PERE data presentation
- Investor sentiment in the current market landscape
- Working with LPACs

0945 Welcome remarks

0950 The PERE commentary box: Two decades of real estate investing

1000 Keynote interview: New cycle, next generation

Join Border to Coast's Head of Real Estate Alistair Smith as he discusses key trends in real estate as we move into a new cycle, as well as how the public pension fund's real estate strategy is developing.

Alistair Smith, Head of Real Estate, **Border to Coast Pension Partnership**

1030 Keynote manager panel: New cycle, next generation

- A look back on biggest deals in the past 20 years and how it affected investing trends
- The next decade – de-globalization, geopolitics, macroeconomics, and world events impacting capital allocation
- A keen look at new burgeoning strategies, alternative capital sources and new tech
- How did sustainability regulations transform the asset class?

1115 Networking coffee break

1145 Keynote investor panel: New cycle, next generation

- How are investors capitalising on emerging opportunities and driving value creation across their real estate portfolios
- How are deals getting done? What challenges and opportunities face investors in today's climate?

For program information:
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- What will the real estate portfolio of tomorrow look like? How does that compare to years gone by?

Jenny Hammarlund, Senior Managing Director, **OTPP**
Jay Kwan, Managing Director, Head of Europe, **QuadReal**

1230 **Manager panel: A new dawn for European real estate**

- Key factors that make Europe a lucrative market for investors
- What does the region offer? Which sectors provide significant growth opportunities?
- What are some compliance-resilience strategies that managers can employ?

Deitrich Heidtmann, Head of Global Capital Formation, **AREIM**

1315 **Networking lunch & sustainability roundtable (open to all)**

1430 **Investor fireside chat**

1500 **Panel: Decarbonising real estate – where are we, really?**

- How can investors keep up with evolving environmental standards
- Brown to green transformation strategies
- A keen look at energy efficiency as a key to decarbonisation
- New building technology, the use of big data and artificial intelligence in converting stranded assets

Bertrand Absolut, Senior Advisor, Sustainability, **Ivanhoé Cambridge (CDPQ)**

1545 **Networking break**

1615 **Investor panel: global investor perspectives on the European real estate market**

- How do overseas investors view the European real estate market? What countries and sectors are attractive to them?
- What will make investors come back to the table and invest in the region?
- How are investors choosing partners for investments and operational capabilities

1700 **Closing keynote**

1730 **Networking drinks**

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11 June 2025

Wednesday – Day 2, Real Estate Debt & Sectors

0800 Registration and networking breakfast

0830 Breakfast briefing: Real estate debt (*Invitation only, RSVP required*)

- Real Estate Capital & PEI data presentation
- Debt market outlook
- Deal financing deep dive & discussion

0945 Day 2 opening and welcome remarks

1000 Keynote interview

1030 Keynote panel: what's next for real estate debt?

- Understanding trends and identifying credit opportunities in North America – is the US always a safe haven for capital?
- Fundraising challenges in a volatile environment and finding the most attractive deals in a competitive landscape
- What long-term prospects face real estate debt investors? How attractive
- How are banks and non-banks collaborating and competing on real estate?

Alberto Agazzi, Head of GRE, **Generali Real Estate**

1115 Finding opportunities in global credit markets

- How are European players adapting to a high-interest rate environment?
- What is the appeal of credit in the current environment
- Identify opportunities in a downturn and a look at risks in credit evaluation
- How does the European market compare to the US? How might the Trump administration impact cross-border deals?
- How hard is it to raise capital right now? Where are managers raising capital from?

Jonathan Campbell, Head of Real Estate Credit, **The Phoenix Group**

Laurine Amiel, Investment Director, **Australian Super**

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1200 Real estate debt fireside chat

1230 Networking lunch

1400 Panel: Sector spotlight – opportunities in the next cycle of real estate investment

- What sectors are the most attractive, is it just sheds and beds?
- How serious should investors consider retail given its transformation in recent years?
- What countries are investors considering and how might geopolitical events and trends impact these deals?

1445 Networking coffee break

1515 Panel: Exploring “niche” asset classes”

- Rent and valuation growth potential in developed, tier-one markets for data centres?
- How attractive are sectors such as senior care, student housing and others in the new market cycle?
- What are the growth opportunities and limitations to these assets?

1600 Closing keynote fireside chat

1630 Conference end

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