Private Debt Investor

APAC Forum Singapore 2025

PDI APAC Forum

26-27 March | Sands Expo & Convention Centre

The 5th annual **PDI APAC Forum** is the **Asia-Pacific flagship private debt event** where **300+ leading fund managers, institutional investors, and key players** will discuss the future roadmap of the industry.

The PDI APAC Forum has a proven track-record of bringing together Asia' leading investors with global fund managers – connecting local capital with global private debt investment opportunities.

Join us to meet with the most active investors in the region, discuss and debate key trends driving capital flows, and discover diverse perspectives and insights from advisors, gatekeepers, and banks for setting the tone of your portfolio growth across Asia, Australia, US and Europe.

This is the best place to explore the real market dynamics, set the industry benchmarks, and gain actionable insights for your firm's growth.

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Tuesday, 25 March 2025

18:00 **Women's Networking Cocktail Reception (by invitation only)**

Wednesday, 26 March 2025

08:30 **Registration and networking**

09:00 **PDI welcome**

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APAC Forum
Singapore 2025

09:10 **Opening Keynote Panel: The Asia Pacific private debt evolution**

- Discuss how a niche allocation has risen to become a priority pursuit
- The flexible and creative solutions are defining the identity of APAC private lenders
- How the year's global geopolitical events impacted market movements
- The growing influence of lenders in driving corporate net-zero transition measures
- The continued contraction in bank lending signalling a more rapid shift from public to private lending

Panellist:
James Waldron, Head of Private Credit, **Future Fund**

10:00 **Asia Pacific's growing appetite for international opportunities**

- How GPs can position themselves to address Asian LP's conservative approach to private credit commitments
- The value of a local presence for fundraising and managing LP relationships
- Hear which markets and sectors will enjoy increased attention in 2025
- The sectors which could be a source of unrealised value for private credit funds

10:50 **Coffee & Networking**

11:20 **Keynote Interview with PDI Editor, Andy Thomson**

11:40 **Special Situations - the brilliance behind APAC's bread and butter strategy**

- The nuances of special situation strategies across the region, what to consider and how to act on opportunities
- The promise of restructuring and refinancing in supporting long-term liquidity
- Regionally distinct due diligence considerations that should be prioritised when assessing borrowers
- Claiming on defaults – explore why APAC enforcement regimes can be better understood and not feared

Panellist:
Johannes Rashcke, Senior Investment Officer**, International Finance Corporation (IFC)**

12:25 **PDI Presentation**

12:40 **Networking Lunch**

13:40 **Role of Specialty Finance in supporting asset-heavy industries**

- The advantages do private lenders provide to refinancing of the construction, shipping and aviation sectors
- Australia's maturing market acting as the benchmark for regional uptake
- The rachets lenders should include to drive sustainability measures by their borrowers

14:20 **The continuing resilience of infrastructure debt**

- Diving into the long-term benefits of infrastructure debt across different regions
- Examine the emerging demands for digital infrastructure
- The importance of infrastructure lending in driving net-zero transition goals
- The commercial arguments for a greener approach to infrastructure debt

Panellist:
Mark Lim, Vice President, **GIC**

15:00 **Coffee & Networking**

15:30 **The creativity and flexibility of APAC debt origination**

- Diving into the design and approach of APAC private debt deals
- Understand the conditions forcing managers to be creative in their approaches
- The benefits bank-syndicated or club deals provide in reducing downside risk
- The complex cultural, legal and local market structures that demand ingenuity in approach

Panellist:
Samantha Kong, Senior Investment Director, **Cambridge Associates**

16:10 **Artificial Intelligence innovation in private credit**

- How AI can support deal due diligence and risk management
- Automating asset reviews in the age of AI
- What threats does AI pose to IP owners and lenders
- How can AI assist SMEs in generating the data that lenders demand
- Examine the scaled financing opportunities required for data centres

16:50 **Risk management approaches across the capital structure**

- Why senior debt remains the most prudent choice for credit lenders
- How unitranche lenders tackle the challenge of varied risk profiles
- Managing risk when engaging across a diverse range of market conditions
- The risk considerations allocators wish to understand from fund managers

17:20 **Day 1 Closing Remarks**

17:30 **Networking Cocktail Reception**

Thursday, 27 March 2025

08:00 **Investor-only networking Breakfast**
Speaker:
Fabrizio Bocciardi, Head Credit, **Mubadala**

08:30 **Registration and networking refreshments**

09:00 **Chair's Welcome Remarks**

09:10 **Opening Keynote Remarks**

09:30 **Opening Panel - Demystifying APAC direct lending risk**

- In a time of heightened market volatility – why senior debt can provide steady cashflow to struggling borrowers
- Examine the risk-reward profile of APAC's debt markets
- Approaches in APAC that are defining an identity away from western models
- How private lenders can provide greater competition to Asia's significant bank-led financing

10:10 **Keynote LP Panel - Creating confidence in ASEAN private credit**

- Better understand the growing set of opportunities arising out of South-East Asia
- Hear the latest policy directives being explored to shore-up investor confidence
- Why enforcement risk is lessened through SWF partnerships
- Opportunity to access relative value in underserved markets

Panellist:
Christopher Ganis, Managing Director, Hybrid Capital Solutions, **Indonesia Investment Authority (INA)**

10:40 **Coffee & Networking**

11:10 **NAV-Lending - Supporting the sponsor to exit**

- The growing need for NAV lending in the current equity landscape
- Understand how NAV loans can help maximise portfolio value
- Consider what class of portfolios would benefit most from NAV finance

- How to allay LP concerns for increased finance to reach exit

11:50 **Lenders reviving interest in global real estate**

- In which global markets real estate can reestablish its status for reliable returns
- Better manage the effects of elevated interest rates on real estate value
- Current risk approaches real estate lenders should be considering
- Sourcing dealflow in underserved global markets

Panellist:
Roger Zhu, Chief Executive Officer, **Winfield Global Capital**

12:30 **Networking Lunch**

13:30 **In the tranches, CLOs attractive diversity of returns**

- CLOs utility for the below-investment grade SME market
- The ideal risk-return profiles across a varied tranche of loans
- Navigating the potential risks of creditor-on-creditor violence
- Insights into which global and regional markets are most attractive for CLOs
- The processes involved in identifying strong partnerships for CLOs

14:10 **International institutions advancing on Asian opportunities**

- Hear from the global institutions pursuing increased exposure to Asia Pacific markets
- Understand why Middle Eastern SWFs are turning to APAC fund managers
- Why diversification to Asia Pacific has increasingly become attractive for global LPs
- The necessity of local partners to achieve desired returns and reduce risk

15:00 **Closing Remarks**