



**Day one: Tuesday 5 November**

**08.00 Registration and coffee**

**08.45 PEI Welcome**

**8:50 Chairperson’s opening remarks**

Laurie Mahon, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**09:00 Keynote speech – The Economic Case for Diversity**

**09:30 Heads of Private Markets: the themes that unify our asset classes**

- What is driving the growth in private markets? Are we in a bubble?
- Putting money to work in an increasingly competitive environment
- To what extent do investors differentiate between asset classes? Where are their similarities?
- How can working together address talent deficits across private markets?
- What practical advice do industry leaders have for young people in the industry today?

Andrew Blincoe, Head of Structured Finance, **NatWest**

**10:15 How are investor pressures driving change within the funds they invest in?**

- To what extent are investors challenging fund managers on diversity across investments?
- How senior leaders across private markets are promoting social mobility?
- Highlighting case studies where lack of diversity has impacted an investment decision
- Comparing approaches to diversity across private markets, are there any differences?
- How does diversity compare with other factors in impacting where investors put their money?

David Jeffrey, Partner, **Stepstone Global**

**11:00 Coffee & networking**

<b>Women in Infrastructure</b>	<b>Women in Private Equity</b>	<b>Women in Private Debt</b>	<b>Women in Real Estate</b>
11:30 <b>Infrastructure chairperson’s opening remarks</b>	11:30 <b>Private Equity chairperson’s opening remarks</b>	11:30 <b>Private Debt chairperson’s opening remarks</b>	11:30 <b>Real Estate chairperson’s opening remarks</b>
11:40	11:40 <b>State of Play: putting</b>	11:40 <b>State of Play: how</b>	11:40 <b>State of Play: where</b>



<p><b>State of Play: have we reached peak infra?</b></p>	<p><b>money to work in times of record fundraising</b></p>	<p><b>Europe's lending landscape is shifting</b>          Claire Harwood, Investment Director, <b>Permira Debt Managers</b>          Aurélie Hariton-Fardad, Director, <b>MetLife Investments</b></p>	<p><b>are we in the real estate cycle?</b></p>
<p>12:20  <b>How private infrastructure is advancing the energy transition</b></p>	<p>12:20  <b>What do the rise of megafunds mean for fundraising in other areas of the market?</b>          Anamica Broetz, Head of Investor Relations, <b>DWS Private Equity</b></p>	<p>12:20  <b>How technological innovation is re-shaping credit markets</b>          Gabriella Kindert, Expert in Alternative Lending, Board Member, <b>Mizuho Europe</b></p>	<p>12:20  <b>Logistics &amp; real estate</b>          Stuart Jackson, Chief Executive Officer, <b>InfraRed NF</b></p>

13:00 Lunch

Women in Infrastructure	Women in Private Equity	Women in Private Debt	Women in Real Estate
<p>14:00  <b>Digital infrastructure: To what extent is telecoms a sub-asset class?</b></p>	<p>14:00  <b>Investor perspectives on PE as an asset class towards the end of an economic cycle</b>          Margarita Aleksieva, Head of Asset Management, <b>IST Investment Foundation</b>          Sweta Chattopadhyay, Director, <b>bfinance</b></p>	<p>14:00  <b>Structuring fund investments: the increasing role of portfolio management in private debt</b>          Kirsten Bode, Co-Head of Private Debt, Pan Europe, <b>Muzinich &amp; Co</b></p>	<p>14:00  <b>Integrating ESG in real estate investment strategies</b></p>
<p>14:45  <b>Are we reaching the end of the UK infrastructure boom?</b></p>	<p>14:45  <b>The increased importance of ESG and impact investments and what</b></p>	<p>14:45  <b>Private debt case studies: comparing deals in 3 different European markets</b></p>	<p>14:45  <b>Presentation/case study session</b></p>



	<b>it means for private equity</b>		
<p>15:15</p> <p><b>Delivering operational excellence: Value-creation and infrastructure assets</b></p> <p>Irina Frolova, Head of Asset Management, <b>PGGM</b></p> <p>Anke Heinze, Director of the Investments &amp; Financing Department, <b>AviAlliance</b></p>	<p>15:15</p> <p><b>The rise of secondaries as a sub-asset class of private equity</b></p> <p>Sunaina Sinha, Managing Partner, <b>Cebile Capital</b></p> <p>Martha Heitmann, Principal- Private Equity Secondaries, <b>LGT</b></p> <p>Valérie Handal, Managing Director, <b>HarbourVest Partners</b></p>	<p>15:15</p> <p><b>Beyond a box-ticking exercise: ESG and private debt</b></p> <p>Mirja Lehmler-Brown, Partner and Managing Director, <b>Hayfin Capital Management</b></p> <p>Kristina Matthews, Managing Director, <b>Brightwood Capital</b></p> <p>Sabrina Fox, Executive Advisor, <b>European Leveraged Finance Alliance</b></p>	<p>15:15</p> <p><b>Why is institutional appetite for the residential market increasing in Europe?</b></p> <p>Anne Gales, Partner, <b>Threadmark</b></p>

16:00 **Coffee & networking**

<b>Women in Infrastructure</b>	<b>Women in Private Equity</b>	<b>Women in Private Debt</b>	<b>Women in Real Estate</b>
<p>16:30</p> <p><b>Why ESG &amp; infrastructure are such natural bedfellows</b></p>	<p>16:30</p> <p><b>Examining the continued evolution of value creation and private equity</b></p> <p>Anne-Marie Laing, Transformation Professional, <b>Agilitas</b></p>	<p>16:30</p> <p><b>What are LPs views of the European private debt market today</b></p> <p>Ashley Knight, Investment Associate, Mercer</p> <p>Dalit Nuttall, Principal, <b>West Valley Capital</b></p>	<p>16:30</p> <p><b>Emerging business models: real estate as a service</b></p>
<p>17:10</p> <p><b>Infrastructure debt: comparing risk and reward with other asset classes</b></p>	<p>17:10</p> <p><b>To what extent is digital disruption impacting private equity strategy?</b></p>	<p>17:10</p> <p><b>Looking across the pond: How does Europe compare to it's the more established U.S. market?</b></p>	<p>17:10</p> <p><b>Real estate investment in a digital world</b></p>



#### 17:45 **Women in Alternatives Cocktail Reception**

*The networking area will be set up to allow people to meet those with similar areas of interest*

### Day two: Wednesday 6 November

#### 08:00 **Invitation only think-tanks**

*These closed-door sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure: Matina Papathanasiou, Deputy Head of Global Infrastructure, **QIC**
- Private Equity: Sunaina Sinha, Managing Partner, **Cebile Capital**
- Private Debt
- Real Estate

#### 09:10 **Emerging Markets: Where are the most attractive opportunities in emerging markets?**

- Which macro trends are affecting investment in emerging markets today?
- Key reasons to invest in Asian, LatAm & African alternative assets
- What is the appetite for different investment strategies across emerging markets?
- Comparing risk in EM to more developed markets

Moderator: Taru Oksman, Managing Partner, **Riverhouse Partners**

Maria Pejter, Head of HR, **A.P. Møller Holding**

#### 09:45 **What new business models are emerging within private funds?**

- How funds are expanding into broader platforms
- Are there any risks to recent innovations? How do you structure exits?
- Megafunds and what it means for the rest: Is there still value to be found in the mid-market?
- What's next in innovation?

#### 10:20 **Highlights of the PEI LP Insight findings**

*The PEI Investor Research & Analytics team surveyed LPs to capture investor sentiment, relationships with GPs, and performance predictions. Investors range from established infrastructure players with diverse fund portfolios, to those planning to make their first alternatives commitments in 2019.*

Nicole Douglas, Head of Investor Research, **PEI Media Group**

#### 10:45 **Coffee & networking**

#### 11:15 **View from the deal team: what skills are required to make a successful investment**



## partner?

- Why do deal teams remain so male, pale and stale even when compared to other areas of finance?
- Outlining the advantages of a diverse deal team
- What advice do deal team partners have for young people aiming for a spot on the deal team?

Cecile Levi, Co-Head of Private Debt, **Tikehau Capital**

Claire Madden, Managing Partner, **Connection Capital**

## 11:50 **How, why and when to move between alternative asset classes**

- Building a cross-asset class network
- Are there any significant differences in the skills required to be successful?
- What skills are transferrable between asset classes?
- Case studies from practitioners who have made the move

## 12:30

### **Meet a Mentor Session**

This unique session will split the room up into tables with a senior representative on each table offering practical career advice to the table. This will provide a unique opportunity to build your network and tables will be led by people with different areas of expertise.

## 13:00

### **Themed networking working lunch**

## 14:30

### **Chairperson's closing remarks**